

Mr Bishop
JAN 5 1926
MID-WINTER INDEX NUMBER

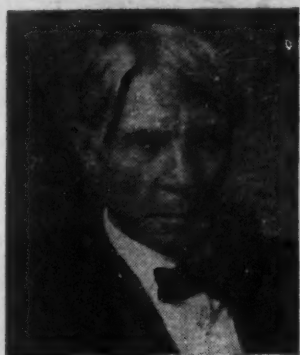
THE Publishers' Weekly

The American BOOK TRADE JOURNAL

VOL. CXIX

NEW YORK, JANUARY 2, 1926

No. 1



Published February 4th

CARL SANDBURG'S
biography of

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THE very first chapter of Carl Sandburg's story will convince you that it is not "just another life of Lincoln." It is the man himself! Something of that genuinely spiritual quality which Lincoln possessed has crept into Sandburg's pages.

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A Sensation in England!

The Most Diverting Book *in Many a Moon*



THE DIARY OF A YOUNG LADY OF FASHION

in the Year 1764-1765

By CLEONE KNOX

Edited by her kinsman Alexander Blacker Kerr

The New Year starts right with the publication of this book—the most amusing and delicious volume there has been in a long, long time. It is a treasure trove indeed, and we weigh our words when we say that it is going to sweep the country. It is the actual diary of a young lady whose father took her on the Grand Tour of Europe to avoid the attentions of a young admirer with whose dark eyes she owns herself “caught.” From Ireland to London, to Paris, to Switzerland, to Venice they go, and every page is filled with the most diverting adventure, told of in a way that shows Miss Cleone a wit of the frankest audacity.

The English reviews are ecstatic over the book: “Her wit and her gaiety and her wonderful powers of description put to shame a round dozen of the most popular present day novelists. All the healthy ‘broadness’ of the times comes out in this enchanting book.”—The Tatler (London). “Her diary must take its place beside that of Mr. Pepys.”—The London Times.

A beautiful book, with gold binding and gold wrapper. \$2.50.

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More than any other man, Colonel House was at the very center of world diplomacy in the period preceding, during, and following the Great War. During these years, he recorded in great detail each day, the substance and often the exact words of his conversations with Wilson, Grey, Balfour, King George, the Kaiser, Bethmann, Zimmermann, Briand, Kitchener, and many others, adding frank and often humorous comments on the men with whom he dealt. From these journals, supplemented by his voluminous correspondence, Professor Seymour, with great skill, has woven a narrative which presents, in Colonel House's own words and for the first time, the full and complete story of the most momentous period of human history.

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Whenever the sinister Black Stamp appears a man vanishes inexplicably. "Disher," a type of detective new to fiction, a man with a sense of humor as keen as his craft, unravels a mystery that will hold the reader in suspense and defy solution until the dénouement is reached.

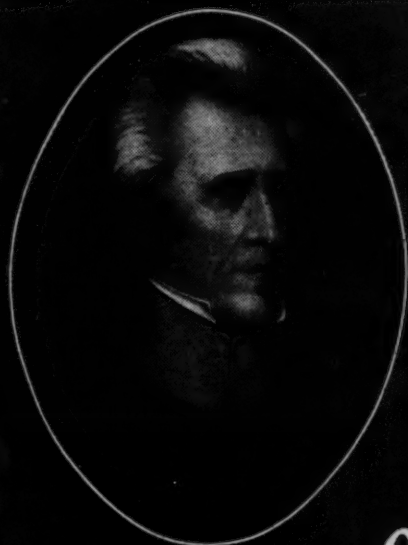


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With the skirts too short, and the
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knows the modern girl—not the
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NET \$2.00

Ready January 9th

**PUBLISHERS
BARSE & HOPKINS**

21 Division Street

Newark, N. J.



The Backbone of Your Spring Sales

APPASSIONATA

by
FANNIE
HURST



out
JAN.
23RD

This is a big book — make the most of it. All the resources of The Borzoi are behind it — publicity, advertising and good book making. Are you prepared to cash in on the results?

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THE DARK TOWER

by the author of
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Without doubt the most engrossing tale by this master story-teller who, since joining the Borzoi list, has found a large audience. It is safe to state that with this book which has won the praise of great English critics Mr. Young will become one of the most popular novelists in America.

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light in all Mr. Brett Young's novels.

I open every new book of his with exactly that odd excitement and expectation which a child enjoys in front of the curtained stage at a pantomime. *The Dark Tower* is gold of my particular carat. It is a triumph not only of creation, but of craftsmanship."

Published January 23rd

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SEA HORSES

"A stirring and picturesque story of the sea and the men who go down to it."—*N. Y. Times*. \$2.50 net

COLD HARBOUR

"A perfect mystery story. In many ways this seems Francis Brett Young's best novel, his most compact, sustained and yet well-rounded piece of work."—*International Book Review*. \$2.50 net.

ALFRED A. KNOFF, 730 Fifth Avenue, NEW YORK

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In February we will move to our new quarters at

**66 FIFTH AVE.
New York**

where we will have three times our present space in which to serve you. In the meanwhile, please continue to address us at

**39 West 8th Street
New York**

**ALBERT & CHARLES
B O N I**

(Our telephone number has been listed incorrectly in the new book. Please use our old number—Stuyvesant 8310—until further notice.)



**--and these books
are "moving" too:**

NO MORE PARADES

By FORD MADDOX FORD

UNANIMOUS PRAISE

You doubtless have one of the posters for this book (if you haven't, write us for one) which tell the whole story of the unanimous critical approval for this novel. The critics say it is "far and away the finest novel of the year." It will be the big seller for the new year. \$2.50

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EDITED By ALAIN LOCKE

Carl Van Vechten and Dorothy Scarborough call this "a remarkable and unique book," and Heywood Brown says, "it is the most beautiful book I have ever seen." *The 17 full page color plates alone are worth the price.* \$5.00

MELLOWS: Negro Work Songs and Spirituals

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"A valuable addition to the subject of folk song in America. A book of beauty and charm."—*The New York Times*. *Profusely illustrated.* \$5.00

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Selected and Edited by EDNA KENTON

As "the most important book in the historical field this year" (*The New York Evening Post*), this book will receive an intensive advertising campaign beginning in January. It is a book that everyone eventually will have to place on his library shelf. *Endleaves in 5 colors, and many illustrations.* \$5.00

How's your stock of Alec Waugh's **KEPT?** It is a best seller which is also popular with the critics. "As a story of post war love in London," they say, "it is a valuable revelation." \$2.00

Our new address
66 Fifth Avenue



Harvard Mid-Winter List

Prices and other details will be sent to the trade in advance of publication dates.

Ready January 25, 1926

THE AMERICAN WOOL MANUFACTURE, by Arthur H. Cole

A two-volume history of the growth and development of an important industry in America.

ANTOINE AND THE THEATRE LIBRE, by Samuel M. Waxman

A critical history of a most interesting period in modern French drama.

A GORGIOUS GALLERY OF GALLANT INVENTIONS, by Hyder E. Rollins

A reprint of a delightful anthology of popular songs first published in the late sixteenth century.

WINDS AND WEATHER, by Alexander McAdie

Popular but authoritative chapters on weather, lightning, winds, storms, and droughts; fully illustrated.

Ready February 25, 1926

SHERIDAN TO ROBERTSON, by E. B. Watson

A book about the English theatre and drama from 1800 to 1870; illustrated from rare originals in the Shaw Theatre Collection.

MENTAL ELEMENTS IN THE TREATMENT OF DISEASE, by E. W. Taylor

An authoritative account of various efforts to utilize mental therapy.

FROM GUTENBERG TO PLANTIN, by George Parker Winship

A brief, fully illustrated sketch of the early history of printing.

Ready March 25, 1926

BALLADS AND SONGS OF THE SHANTY BOY, by Franz Rickaby
Folk-songs collected from the rangers and shanty-boys in the Southwest; music and words.

CHRONICLES OF THE EAST INDIA COMPANY IN CHINA, by H. B. Morse

An important chapter in the development of the English dominions overseas.

COTTON MATHER, by Barrett Wendell

A new edition of Professor Wendell's finest book.

BOOKS AND PRINTS, by W. M. Ivins

Fully illustrated papers on the interests and recreations of a gentleman and scholar.

A BOOK OF OLD MAPS, by E. D. Fite and Archibald Freeman

Reproductions of seventy-five famous old maps connected with American history; valuable critical and historical essays.

HARVARD UNIVERSITY PRESS

21 RANDALL HALL



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A New Book for the New Year!

MENDEL MARANTZ

is comparatively a new name but we predict it will shortly become one of the most popular novels in current American fiction.

David Freedman, the author, has succeeded in combining a plot of a thousand human thrills with a number of picturesque characters that rise out of the pages and become part of your experience.



MENDEL MARANTZ is totally unlike any other book you have ever read, yet it has these vital elements: The rich human appeal of MAIN STREET, a story as novel and startling as BLACK OXEN; a vein of humor as rich and flowing as RING LARDNER'S best works; and the kind of snappy dialogue you look for in FANNIE HURST. Strong statements, you say? Yes, but the book backs them up, and when you read it you will say, "Yes, here at last is a book that lives up to its description!"

Mr. Arthur T. Vance, Editor of *Pictorial Review* says, "David Freedman is in the front rank of our younger writers." Many other sponsors have come forward, but we ask *you* to read it and then you will make your friends read it, too.

MENDEL MARANTZ is a book of Life, Love and Laughter. A unique story of humor and humanity.

Eleven illustrations in color by M. Leone Bracker and all for \$2.00 at generous discounts to the Trade. Tremendous publicity planned. Your customers will ask for MENDEL MARANTZ. Please do not disappoint them. Order now.

OUT JANUARY 8th

THE LANGDON PUBLISHING CO., INC.
229 WEST 28TH STREET
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The First Big Seller of 1926!

A NEW NOVEL BY

ETHEL M. DELL

A Man Under Authority

Here is a novel that has already been hailed by all the English reviewers as the best that Ethel M. Dell has given us in years, and one that will be enthusiastically greeted by all who have enjoyed her earlier books.

In this story of the popular Vicar Bill Quentin and the beautiful young widow Mrs. Rivers, Miss Dell finds full play for all her powers. Here we have an engrossing plot, swift-moving narrative, and an intense emotional conflict—in short all the elements of a tremendously popular story.

Price: \$2.00

This is the kind of novel that made Dell a best-seller.

Publication Date, January 15th!

G. P. PUTNAM'S SONS

NEW YORK

LONDON

Col. Edward M. House Breaks His Long Silence

The New York Herald Tribune has secured the world rights for newspaper serial publication of "The Intimate Memoirs of Col. House", and will publish them in its columns in the opening months of 1926. The actual date of publication in the New York Herald Tribune will be announced later.

COL. HOUSE will be an important addition to the long list of prominent men, leaders in their field, who are now writing for this great newspaper.

From week to week in "Books", the New York Herald Tribune review of literature, men and women whose names are accorded high places in the roster of contemporary writers, are giving their opinions of current books.

The following brief list is representative of the many authorities in every field, who write regularly for "Books."

CRITICS

Stuart Sherman
Carl Van Doren
Llewellyn Jones
Harry Hansen

NOVELISTS

John Erskine
Zona Gale
John Galsworthy
D. H. Lawrence
Sinclair Lewis
Carl Van Vechten

ESSAYISTS and BIOGRAPHERS

Gamaliel Bradford
Bertrand Russell
Llewelyn Powys

HISTORIANS

William E. Dodd
Hendrik Wilhelm Van Loon

CHILDREN

Anne Carroll Moore

RELIGION

John Haynes Holmes
Norman Thomas

POETS

Genevieve Taggard
Elinor Wylie
Louis Untermeyer

DRAMA

Walter Prichard Eaton
Harold N. Hillebrand

For the best news of books, see

BOOKS

with the

New York Herald Tribune

EVERY SUNDAY

[Advertisement]

Why Not Paper Bound Novels in America?

The Question That So Many Bookbuyers Ask Now Answered

"WHY don't publishers issue books in paper bindings?" is the ever recurring complaint of American book buyers, "I don't want to pay \$2.00 for a novel," they say, "I want to be able to get six or eight books for that amount of money." Book-sellers faced with this widespread demand now have an answer to that question . . . for there is now a publishing house that is going to specialize in producing reprint paper bound novels selling for twenty-five cents each.

For several years past the Garden City Publishing Co. has been experimenting to meet the demand for this type of book. Their first project was a series of two've short paper bound stories by Conrad, Edith Wharton, Hergesheimer and others. This Famous Authors series was made in the nature of a test but immediately proved so popular that it was expanded to take in Western, Adventure and Mystery stories as well, and last year several million copies of these fifteen cent novelettes were purchased by the American public.

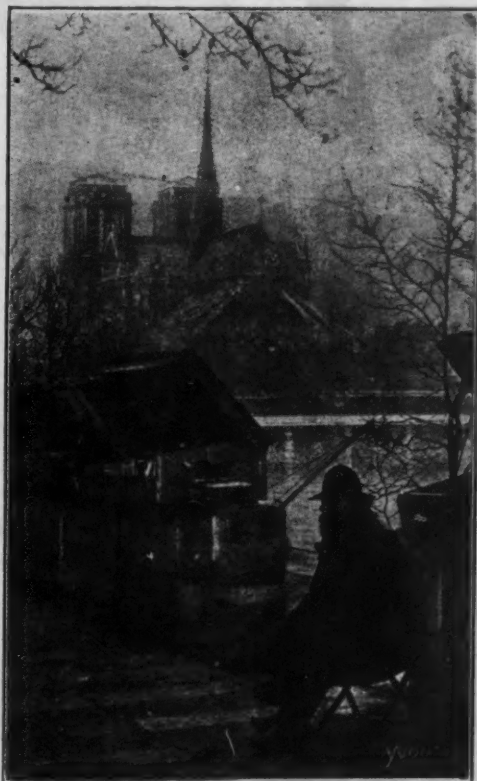
More recently this same organization announced their first venture for the Trade . . . the Star Dollar Books . . . a series of reprint non-fiction titles selling for \$1.00 each that have won instant favor and wide popularity. Now capitalizing on their valuable past experience of selling paper bound books, the Garden City Publishing Company is announcing its plan of reprinting novels by best-selling authors in paper bound books selling for twenty-five cents each . . . and especially designed for Book Store sales.

These new twenty-five cent books represent remarkable quality. There is nothing cheap about them except the price . . . they are distinctly not the "dime novel" variety of the paper bound book. The titles have been wisely selected from the books of such famous, popular "best-sellers" as Kathleen Norris, H.

Rider Haggard, Jack London, Anna Katharine Green, Thomas Dixon, Stewart Edward White and others, and each author is represented by a full length story of from 80,000 to 100,000

words or more. The books themselves are marvels of quality that could only be accomplished under the large scale production methods of America. Each book is the full size of a regular novel, 5" by 7½" . . . bulking a full 1½"

in thickness. Instead of being printed on a dirty grey paper and bound together tightly with wire stitching . . . two things which make so many cheap books and many magazines so uncomfortable to read . . . these "25c novels" are clearly printed on a very fine quality of white book paper and strongly bound with glued reinforced backings of canvas so that they may be opened wide and read with the utmost convenience . . . and so durable that you can not only bend them flat and read them but bend them double and still not break their backs! To cap all these features, each one of these novels has a striking picture cover in full color.



Hundreds of thousands of Americans traveling abroad buy paper bound books . . . often by American and English authors . . . and return to protest the high cost of the American cloth bound novel.

This not only protects them from thumb marks and soilage but at the same time gives these "25c novels" all the same sales attracting appearance of a two dollar "best-seller."

Backed by the vigorous merchandising plans the Garden City Publishing Co. already has under way, these new "25c Novels" will from the very start answer for once and for all the long standing widespread demand for paper bound books. During the traditional bargain months of January and February when small prices have their big appeal every bookseller will want to lead off with the really extraordinary bargain value these books represent. There is no doubt that the Garden City Publishing Co's announcement on the following page is the most important bookselling news of the year.



25¢ Novels !

LOOK!
These titles **NOW READY**
Order by Number

The most important book selling news of the year—reprints in paper bindings of full length novels by famous best-selling authors!

Each of these novels is printed from original plates on a fine quality of white book paper and bound with four-color covers into handsome books the same size and appearance of a \$2.00 "best-seller."

These titles compete with the titles of no other reprint edition—at 25 cents each. They create an entirely new price level—a new book reading public.

Read the story behind these books on the preceding page. Look at the titles ready now. Send in to-day your order for these books to retail at 25 cents each. Liberal discounts to the Trade.

- | | | |
|------|------------------------|------------------------|
| (1) | AMBUSH | Samuel Alexander White |
| (2) | BLAZE DERRINGER | Eugene P. Lyle, Jr. |
| (3) | THE BLACK TORTOISE | Frederic Viller |
| (4) | BLAZED TRAIL STORIES | Stewart Edward White |
| (5) | THE BLONDE LADY | Maurice Le Blanc |
| (6) | THE CIRCULAR STUDY | Anna Katharine Green |
| (7) | THE GOD OF HIS FATHERS | Jack London |
| (8) | A MAN'S WOMAN | Frank Norris |
| (9) | QUEEN SHEBA'S RING | H. Rider Haggard |
| (10) | UNDERTOW | Kathleen Norris |

[More Titles Constantly Added.]

GARDEN CITY PUBLISHING CO., Inc., Garden City, N. Y.

The PUBLISHERS' WEEKLY

THE AMERICAN BOOKTRADE JOURNAL

NEW YORK, JANUARY 2, 1926

January for Travel!

During This Month the Railway and Steamship Companies, the Savings Banks and the Book Publishers and Retailers Will Combine in a Campaign to Push Travel Books



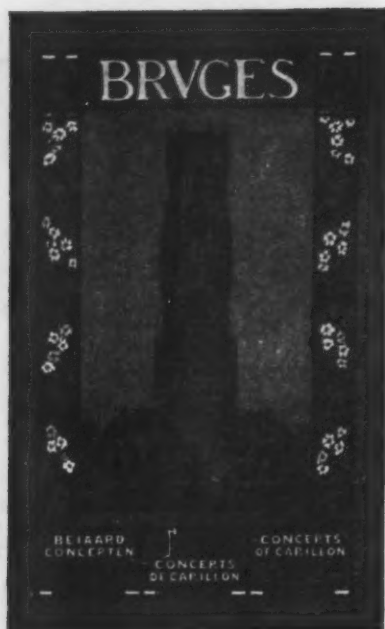
FEW words stir the imagination of the average person so persuasively as "travel." It is associated in our minds with escape from everyday routine, and the lure of far-off, colorful things.

During January, three associations, the railway and steamship companies, the savings banks, and the book publishers and retailers, are to combine in a month's campaign to encourage Americans to read more travel books and to save more systematically for trips abroad.

The foreign railway posters pictured on this page are typical of the series offered by the Trans-Atlantic Passenger Conferences to all bookstores and libraries interested in making special displays of travel books during January. The twenty-five hundred steamship offices and one thousand railway offices throughout the United States are to take part in the "Read—Save—Travel" promotion campaign, and will be glad to post notices of library and bookstore travel exhibits.

The banks which are members of the Save-to-Travel organization, encouraging travel savings accounts similar to the popular Christmas savings accounts, will be interested in borrowing books for displays in windows and bank lobbies. These banks recognize the publicity value of travel book exhibits. Reading about foreign countries will persuade many people to open travel savings accounts.

Find out which banks in your city are members of the Save-to-Travel Association



and offer to plan a cooperative publicity campaign.

The National Association of Book Publishers is distributing three new window signs, specially designed for travel windows in banks and bookstores. The signs are "Take Along a Book," "Read Before You Travel," and "Read—Save—Travel." These are being furnished on request.

Bookstore exhibits should increase sales, not only of guide books and illustrated travel books, but also novels and short stories with foreign settings, biographies, foreign language textbooks and dictionaries, books on European and Oriental history, art and architecture.

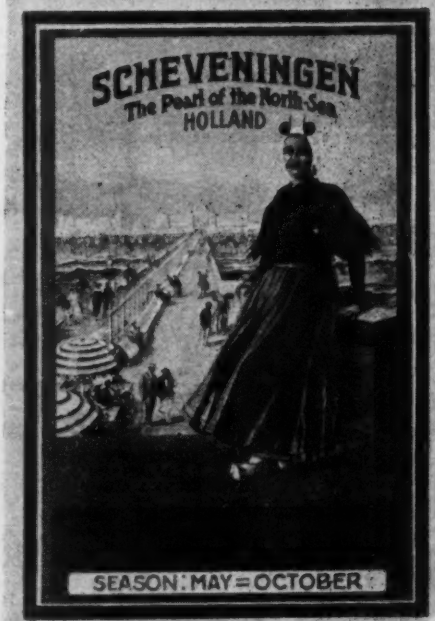
As many travelers go on Mediterranean cruises during January and February, a Mediterranean window would be particularly appropriate. Ship models, attractive luggage, maps, foreign passports or travelers' checks may be used as accessories to add interest to a travel display.

There are always a few confirmed globe-trotters in every town. A newspaper story of their experiences, mentioning the books they recommend for "armchair travel," and the guidebooks they found most helpful, would be read by a great many people. If possible, arrange to have a travel talk in the bookstore, library or schools, or over the radio, during the month.

A display of "children's books from many lands" would emphasize the relationship of books to international sympathy and understanding and would attract the attention of newspapers, teachers and club

women interested in the movement for world peace.

The bibliography of travel books "A Trip Around the World," which was begun in last week's issue, continues this week and will have further installments in succeeding issues, classifies the books geographically and thus would be of assistance in arranging a travel display for any particular country.



The foreign railway posters shown on this and the preceding page are typical of the series offered by Trans-Atlantic Passenger Conferences to bookstores interested in making special displays of travel books during January.

Buying for the Bookshop

CHAPTER X

Budgets and Buyers

John Loos, Brentano's, Chicago



THE careful and efficient housewife allots so much per week or per month to spend for household necessities. She keeps a record of what she spends from day to day and is able to determine pretty accurately from past records the exact amount of money involved. Her expenditures must of necessity vary slightly according to circumstances and conditions, but in the main, she manages to keep within the bounds of the amount she has set aside as being sufficient to cover her requirements.

This in brief is the Budget System, the setting aside of a certain amount of money to be used in the purchase of merchandise or service, the amount being determined in advance by a survey of past expenditures coupled with future plans. On a more extensive scale, the thought which governs household budgeting has been applied to modern business until today we have the same principle everywhere applied in slightly different ways.

The manufacturer wishes to put a new product on the market. He calls in his advertising man who draws up a schedule of expenditure for advertising, based on the cost and appeal of the product, plus the sales possibilities in the section or territory in which the product is to be offered. In the department store, a certain amount of money is allotted to the buyer for each department, based on his or her sales for the previous year and the margin of profit shown. The total purchasing must be kept within these limits, and if for any reason the buyer spends more money than usual in the purchase of one particular line, the balance must be kept by a retrenchment in some other direction. The sanity of such a policy cannot be questioned, and I cannot too strongly urge upon book buyers or

prospective buyers the necessity of adopting some such plan to govern their expenditures.

Assume that your plans call for the maintenance of a ten-thousand dollar inventory (at net cost) and that you can reasonably expect to do a business of fifty thousand dollars in your business year. If your discounts average one-third, your purchases during the period should run about thirty-five thousand dollars or less, to maintain the same stock level. Should they run over this figure, you are simply adding to your inventory, and cutting down your turn-over, barring, of course, an undreamed of increase in sales.

Don't indulge in haphazard buying. Make a definite decision as to the amount of money you want to spend in a year, and then divide it as accurately as you can according to the exigencies of the various seasons and the merits of the books shown to you. You may say, well, it's a physical impossibility to allot a certain amount of money to be spent on each particular line shown me, because they vary in possibilities from year to year. Quite so, and for that reason your buying must be flexible. But you can still adhere to the principle by cutting down your purchasing in one direction to offset the increase in another.

For years I made it a practice, when buying for Brentano's, New York, to jot down in a loose leaf book the amount of every purchase made from salesmen during the day. These amounts were totalled for me, not only daily, but weekly and monthly so that at all times I knew exactly where I stood in regard to my purchase totals, and had in addition what amounted to a pretty accurate inventory. If I found that my totals were running too high, it was then a perfectly simple matter to trim sails a little and cut down on the buying

until things had again reached a normal level.

Some of the larger bookstores carry this budgeting principle a little further by adopting the department store method of applying it to each stock in the store. So much is allotted to the Juvenile Department, based on their previous year's sales and stock. So much to the Bible Department, so much for Bindings and so on. This is very excellent, of course, but the process involves considerable detail and should be unnecessary in the average retail bookstore where one buyer can keep in close touch with all the stock.

In conclusion, it doesn't matter so much *how* you make up your budget, the main thing is to *make* one and stick to it. Your judgment in matters literary may be very sound and prophetic, but it doesn't do any buyer a particle of harm to read and understand the cold figures which I am sure the bookkeeper or financial secretary will furnish upon request. Many excellent bookstores have gone "on the rocks" in the past thru lack of attention to this all-important phase of bookselling. "Man does not live by bread alone," neither can a bookstore live by books alone, in the sense of mere accumulation thereof.

A Trip Around the World

A Selected Bibliography

Ruth Bird

PART II

Japan

BELL, ARCHIE.

"TRIP TO LOTUS LAND."

1917. *Lane*, \$2.50.

"The record of a six week tour . . . photographs excellent."—*Booklist*.

CLARKE, J. I. C.

"JAPAN AT FIRST HAND."

1918. *Dodd*, \$2.50.

This book seeks to dispel the idea of Asiatic mystery, and deals, therefore, with the commercial and industrial side of Japanese life, treating also religion, theaters, art, etc. Useful and informing, but the style is not very readable.

GREENBIE, SYDNEY.

"JAPAN, REAL AND IMAGINARY."

1920. *Harper*, \$5.

"A charming book romantic with geishas and rickshaws, at the same time shattering our illusions about imaginary Japan with so clever a hand that it leaves it more human if less picturesque in our minds. Beautiful illustrations."—*Booklist*.

HEARN, LAFCADIO.

"JAPAN: AN ATTEMPT AT INTERPRETATION."

1904. *Macmillan*, \$2.50.

Interpretation of oriental ideals, customs, religion, and everyday life, beautifully written with a fine appreciation of the Japanese people. Other books by Hearn which would be useful are: *Out of the East*; *Kokoro*; *Japanese Miscellany*; *Gleanings from Buddha-fields*; *Kwaidan*.

HITCHCOCK, A. M.

"OVER JAPAN WAY."

1917. *Holt*, \$2.

There is humor and originality in the attractive style of this book, especially useful to the tourist as an explanation of life and customs and for description of the country.



OMORI, ANNIE, TR.

"DIARIES OF COURT LADIES OF OLD JAPAN";

1920. *Houghton*, \$4.

Spicy and interesting diaries of high ladies of Japan, with an introduction by Amy Lowell. Beautifully and unusually illustrated with Japanese prints.

PONTING, H. G.

"IN LOTUS-LAND JAPAN."

1922. *Dutton*, \$6.

"A readable book of impressions, mainly of manners, customs and scenery, gathered during three years in Japan. The illustrations from photographs by the author, eight of them in color and ninety-six in monochrome, are of remarkable beauty and merit."
—*Booklist*.

POWERS, H. H.

"JAPAN."

1923. *Macmillan*, \$2.50.

"This book will be of service to the traveler and will equally delight the stay-at-home, for whom it is especially adapted."—*Springfield Republican*.

STREET, J. L.

"MYSTERIOUS JAPAN."

1921. *Doubleday*, \$4.

"The author took with him to Japan a lively curiosity, a kindly interest in his fellow men of whatever race, and an American sense of humor. The result is a readable book which should promote better understanding and good will."—*Wisconsin Library Bulletin*.

LONG, J. L.

"MADAME BUTTERFLY."

1903. *Century*, \$1.75.

Group of short stories that have a true sympathy for the Japanese and an insight into their character. The best known of these is the pathetic little story of Butterfly, the Japanese bride.

LOTI, PIERRE, PSEUD.

"MADAME CHRYSANTHÈME."

1920. *Stokes*, \$4.

This is the story of Loti's temporary marriage with a little Japanese at Nagasaki.

MACAULAY, MRS. F. C.

"LADY OF THE DECORATION."

1908. *Century*, \$1.25.

"Attractive story of a young American teacher's experiences in a Japanese mission school, as she relates them in letters to home friends."—*A. L. A. Catalog*.

China

ALSOP, G. F.

"MY CHINESE DAYS."

1918. *Little*, \$2.75.

"This reads like fiction founded on fact; the intimate and personal narrative of a young American woman who went as a medical missionary to China. Her descriptions of the quaint Chinese customs which she met in her practice are dramatic and colorful, and the essentials of Chinese character are cleverly portrayed."—*Rathbone Viewpoints of Travel*.

BLAND, J. O. P.

"SOMETHING LIGHTER."

1924. *Houghton*, \$2.50.

"In answer to a request from his father for something lighter than his other books on China, the author, a diplomat and journalist with a long and varied Chinese experience, offers these sympathetic and penetrating studies of Chinese life in the days of the Boxer uprising and the dragon Empress."—*Cleveland Open Shelf*.

DEWEY, JOHN. "LETTERS FROM CHINA AND JAPAN; BY JOHN & A. C. DEWEY."

1920. *Dutton*, \$2.50.

Letters written to their children in America, and consequently informal and particularly interesting to the tourist, as the Deweys were themselves on a pleasure trip and saw the countries from that angle, giving intimate details of life and customs.

ENDERS, MRS. E. C.

"SWINGING LANTERNS."

1923. *Appleton*, \$2.50.

Surface impressions of life and customs of the Chinese described with vividness, without going into social problems.

F., M. T.

"MY CHINESE MARRIAGE."

1921. *Duffield*, \$1.75.

Most unusual treatment—gives the point of view of an American in close touch with the inside angle of Chinese life.

FRANCK, H. A.

"WANDERING IN NORTHERN CHINA."

1923. *Century*, \$5.

Many unusual photographs by the author and a map of his journey. Style is interesting but somewhat detailed for the casual reader.

HIGH, STANLEY.

"CHINA'S PLACE IN THE SUN."

1922. *Macmillan*, \$1.75.

A convincing survey of the activities of present Chinese social and economic life and China's great potentiality for future development.

JOHNSTON, L. E.

CHINA AND HER PEOPLES."

1923. *Doran*, \$1.50.

Intimate little studies of town and country home life.

LAMOTTE, E. N.

"PEKING DUST."

1919. *Century*, \$1.75.

"Not a serious study, but a vivid flashlight revealing situations that are often clouded." *Nation*.



McCORMICK, ELSIE.

"AUDACIOUS ANGLES ON CHINA."

1923. *Appleton*, \$2.50.

Shows the everyday life of a westerner in China and is written in a readable style.

MARSH, J. R.

"CHARM OF THE MIDDLE KINGDOM."

1922. *Little*, \$3.

Vivid and intimate record of the glamor and fascination of Chinese life. The make-up of the book is attractive, and the method of treatment is valuable for the traveler.

MAUGHAM, W. S.

"ON A CHINESE SCREEN."

1922. *Doran*, \$2."Fifty-eight sketches of Chinese life and character, written with a complete detachment and a fine sense of irony."—*Book Review Digest*.

MURDOCK, VICTOR.

"CHINA THE MYSTERIOUS AND MARVELLOUS."

1920. *Revell*, \$2.50.

Picturesqueness and shrewdness of observation makes this extremely interesting although not profound.

ROSS, E. A.

"CHANGING CHINESE."

1911. *Century*, \$3.

A social study of China which is both readable and informing, showing a deep insight into the character of the people.

SETON, G. T.

"CHINESE LANTERNS."

1924. *Dodd*, \$3.50.

Author attempts to show that the character of the Chinese is reflected in their little lanterns. There are some good chapters on the new ideas in China, particularly among the women.

AYSCOUGH, FLORENCE, TR.

"FIR-FLOWER TABLETS; POEMS TR. FROM THE CHINESE BY FLORENCE AYSCOUGH AND AMY LOWELL."

1921. *Houghton*, \$3.(Writing of Amy Lowell) "She has performed her difficult and delicate task of putting these poems into free verse in English with a sensitiveness of perception and felicity of style that sustain her place in literature."—*Boston Transcript*.

COOPER, MRS. E. (G.)

"MY LADY OF THE CHINESE COURTYARD."

1914. *Stokes*, \$3."A most unusually sympathetic and penetrating interpretation of an alien race."—*Bookman*.

MILN, MRS. L. (J.)

"FEAST OF LANTERNS."

1921. *Stokes*, \$2."Deals with a patrician Chinese girl's struggle between her love for an Englishman whom she meets while she is being educated in England to serve her country, and her loyalty and sense of duty toward China. An interesting and colorful picture of Chinese life and national ideals."—*Cleveland Open Shelf*. "Mr. Wu" and "In a Shantung Garden" by the same author also deal with Chinese life.*Philippine Islands*

MAYO, KATHERINE. "ISLES OF FEAR; THE TRUTH ABOUT THE PHILIPPINES."

1925. *Harcourt*.

A frank treatment of conditions in the Philippines, with comments on the American administration, taking the stand that the islands are not as yet ready for independence in spite of the mistakes of the United States.

RUSSELL, C. E.

"OUTLOOK FOR THE PHILIPPINES."

1922. *Century*, \$3."A survey of the condition of the Philippines, economic, social and political, particularly their achievements in self-government, and a plea for the granting to them of complete independence, as the only honorable course for the United States."—*Booklist*.

THE Publishers' Weekly

The American Book Trade Journal

Founded by F. Leyboldt

EDITORS

R. R. BOWKER

F. G. MELCHER

January 2, 1926

I HOLD every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto.

—BACON.

As to Book Prices

WHETHER Winston Churchill is writing now or not, his name is one to conjure with, as was shown by the extent of the attention given to his recent statement in the press that he was not writing books because he thought they were too high-priced. A great many of the clippings that have come to hand show that it is not alone the book-trade journals that understand that such criticism was rather hasty.

One comment, that made by the *St. Louis Post-Dispatch*, was, in part, as follows:

People should not lose sight of the fact that books are worth more than even present prices, if they are the right sort of books. It is of no consequence, if the sale of worthless books dwindles.

It is not for the publishers nor yet for the authors to say how much a book is worth. The manufacturer knows cost of production and distribution. The writer may estimate his labor, and reckon his royalties, but only the reader knows the worth of books. There is more competition for books in these later days, with radio, cinema and endless social activities to occupy the evenings. Yet our libraries are crowded and bookstores prosper. More than ever, these are golden days for authors. Let the price of books be what it may, the jazz era doesn't find them without a following of eager friends who are willing to pay that price.

Signatures on Publishers' Ads

ELLIS MEYERS, secretary of the American Booksellers' Association, has discussed in another column the question of publishers' display advertising and its effect in bringing business to the bookstore. He points out that a recent study of widely used book mediums showed that half of the lineage was of advertisements that carried reference to the bookstore and half carried only the publisher's name.

One can from these facts, either deprecate the extent of the space that does not carry bookstore reference or can, in reverse, congratulate the trade that so many have taken to this system of promoting the retail distribution of books. The *Publishers' Weekly* believes that most publishers attach little importance to their direct sales and work wholeheartedly for an increase in the health and prosperity of the retail stores. However, the reputation of a publisher's imprint is very important, more so than in the case of most merchandise, and it is not to be expected that the publisher would omit his name from every advertisement. He would probably wish also to reiterate his city of business. It is to be doubted whether the adding of a street address does not leave a publisher open to the suspicion that he would like to have the resulting inquiries direct and thus to accumulate addresses for direct canvassing. In making catalogs for imprint distribution, such as *Books of the Month* and *The Book Review*, the publishers all leave off street addresses and thus avoid even the appearance of wishing to do any business direct. Booksellers are right in thinking that it is a long, slow process to build up a book distribution organization adequate to the needs of the country and emphasizing that this should be kept in mind.

In Big Figures

THE book-trade will be interested in the signs of prosperity in the neighboring field of periodical publishers, as evidenced by the announcement that the Curtis Publishing Company of Philadelphia has cut a \$70,000,000 melon. The business of periodical publishing, at its best, seems to be highly profitable, and the com-

pany regularly pays a dividend of 16%, and the common stock has been in the market for \$310. There are 900,000 shares of the common, three-fourths of which is owned by the officers, directors and employees. Of the new preferred stock issued, the Curtis family will receive well over \$50,000,000. The capital involved in the Curtis enterprises is more than the entire book publishing industry of the country, and their periodicals use more paper than the entire book publishing output. In these days of large industries the book publishing business, in spite of its increases and new prosperity, talks in small figures.

Why Not More "Book Weeks?"

"THE marked success of the book weeks and book exhibitions organized lately by Ancona, Ltd.," says the English *Bookseller*, "prompts the suggestion that it would probably do a good deal to increase the sale of books in our larger towns and more populous centers if the booksellers themselves in these towns systematically arranged similar book weeks much more often than at present. There seems no reason at all why, in our larger provincial towns at any rate, the booksellers should not arrange and organize town book weeks with accompanying book exhibitions in some central or suitable hall, obtain the help of well-known speakers or lecturers belonging to the town or brought in from elsewhere to set forth attractively to the public the main points and the principal books dealing with some definite subject or class of books. In the gardening season the subject of gardening books might be brought to the front. In the season of Lent it would naturally be books of devotion. In the summer or holiday season, guide books and travel books, motoring or cycling manuals and road books. In October and November, perhaps in the spring, the new books just published would claim first attention. At Christmas time and before, gifts and presentations, together with annuals, would naturally come to the front. Anything of the sort should, of course, be organized with care and enterprise and full publicity, and would certainly more than repay any labor or trouble that might be expended upon it."

International Book List

THE plan for the publication of an international list of the most significant books of the year, first broached by Dr. Hagbert Wright of the London Library in the fall of 1924 and afterwards accepted by the Committee on Intellectual Cooperation of the League of Nations, has been put in operation, and in this issue we print the list of 40 books which will be America's part in the 600 titles making up the total for the year 1924. The forty books are grouped under the classifications: belles lettres and art; travel; history; law; natural science; philosophy; religion; social science.

The plan of Dr. Wright calls for a prorating of the total of 600 among the various nations, according to their total output, and the larger countries Great Britain, France, Germany, Japan and United States are given the maximum of 40. The intention of this list is to encourage a wider international circulation of books and to give guidance as to what books of other countries are the most worth buying. The League has naturally turned to the American Library Association for the list from the United States and its printing in all countries will be of great interest and of real importance to international understanding.

Still another movement toward international understanding deserves increasing attention, and that was the one outlined so ably by Clara W. Hunt in an article a year ago in the *Publishers' Weekly* which emphasized the importance of children's books in international understanding. While in this country there has been much publishing enterprise bringing to our American children the folklore, fairy tales and stories of all countries, not many foreign countries have anything like a representative selection of our books available for their children. Miss Hunt has very much at heart a movement that will emphasize the importance of the availability of such books, so that the children of Europe, Asia, South America and Australia can read the books which our children read and begin to get an early and unprejudiced understanding of the type of people we really are.

Forty Important Books of 1924

Prepared for the Committee on Intellectual Cooperation of the League of Nations by The American Library Association

THE American Library Association has selected at the request of the Committee on Intellectual Cooperation of the League of Nations the forty books of the year which it judges the most important for inclusion in a list of books of all countries. The world list is to be limited to 600 titles and to be published under the auspices of the Committee on Intellectual Cooperation of the League of Nations.

Countries publishing 10,000 or more new books annually are entitled to name forty. The British Empire, France, Italy, Japan, Germany and the United States are the only nations in this class. Coun-

tries whose publishing is from 5,000 to 10,000 new works annually are entitled to name twenty; those of from 2,500 to 5,000—ten; below 2,500—five.

The best books ordinarily become known abroad very slowly, and it is thought that the annual publication of a concise list limited to 600 titles will be an effective means of drawing nations together into closer intellectual contact, by keeping them in touch with the works each nation believes to be its best. The American Library Association was selected as the authoritative body in the United States to choose this country's forty outstanding books of the year.

BELLES LETTRES AND ART

- Anderson, Sherwood. "A Story-Teller's Story." *Huebsch*.
- Bade, William Frederic. "Life and Letters of John Muir," 2 vols. *Houghton*.
- Bianchi, Martha Dickinson. "Life and Letters of Emily Dickinson." *Houghton*.
- Boyd, Ernest. "Portraits, Real and Imaginary." *Doran*.
- Bradford, Gamaliel. "Bare Souls." *Harper*.
- Brownell, William Crary. "Genius of Style." *Scribner*.
- Clemens, Samuel Langhorne. "Mark Twain's Autobiography," 2 vols. *Harper*.
- Firkins, Oscar. "William Dean Howells." *Harvard University Press*.
- Gorgas, Marie Doughty, & Hendrick, Burton J. "William Crawford Gorgas." *Doubleday*.
- Hambidge, Jay. "The Parthenon and Other Greek Temples." *Yale Univ. Press*.
- Hammond, John Winthrop. "Charles Proteus Steinmetz." *Century*.
- Howe, M. A. DeW. "Barrett Wendell and His Letters." *Little, Brown (Atlantic Monthly Press publication)*.
- Mumford, Lewis. "Sticks and Stones." *Liveright*.
- Robinson, Edwin Arlington. "Man Who Died Twice." *Macmillan*.

- Seitz, Don. "Joseph Pulitzer." *Simon & Schuster*.
 Sullivan, Louis Henry. "Autobiography of an Idea." *Press of American Institute of Architects*.
 White, William Allen. "Woodrow Wilson." *Houghton*.

TRAVEL

- Kent, Rockwell. "Voyaging Southward." *Putnam*.

HISTORY

- McIlwain, Charles Howard. "American Revolution." *Macmillan*.
 Paxson, Frederic Logan. "History of the American Frontier." *Houghton*.
 Osgood, Henry Levi. "American Colonies in the 18th Century," 4 vols. *Columbia University Press*.

LAW

- Moore, John Bassett. "International Law and Some Current Illusions." *Macmillan*.

NATURAL SCIENCE

- Beebe, Charles William. "Galapagos." *Putnam*.
 Huntington, Ellsworth. "The Character of Races." *Scribner*.
 MacCurdy, George Grant. "Human Origins," 2 vols. *Appleton*.
 Cowdry, Edmund Vincent. "General Cytology." *University of Chicago Press*.
 Kellogg, Vernon. "Evolution." *Appleton*.

PHILOSOPHY

- Hart, Joseph Kinmont. "The Discovery of Intelligence." *Century*.
 Martin, Everett Dean. "Psychology, What it has to Teach You About Yourself and the World You Live In." *People's Institute Publishing Co*.

RELIGION

- Fosdick, Harry Emerson. "The Modern Use of the Bible." *Macmillan*.
 Mathews, Shailer. "Contributions of Science to Religion." *Appleton*.
 Rowe, Henry Kalloch. "History of Religion in the United States." *Macmillan*.

SOCIAL SCIENCE

- Adams, Randolph Greenfield. "History of the Foreign Policy of the United States." *Macmillan*.
 Allport, Floyd Henry. "Social Psychology." *Houghton*.
 Faulkner, Harold Underwood. "American Economic History." *Harper*.
 Fitch, John Andrews. "The Causes of Industrial Unrest." *Harper*.
 Giddings, Franklin Henry. "Scientific Study of Human Society." *University of North Carolina Press*.
 Merriam, Charles Edward, & Gosnell, Harold Foote. "Non-Voting: Causes and Methods of Control." *University of Chicago Press*.
 Pound, Roscoe. "Law and Morals." *University of North Carolina Press*.
 Small, Albion Woodbury. "Origins of Sociology." *University of Chicago Press*.

An A. B. A. Page

News and Notes of the American Booksellers' Association

Ellis W. Meyers

Executive Secretary

THE possibility that our remarks of two weeks ago might have been misinterpreted is so great that we must reopen the subject. Really what we wanted was an opportunity to do so as it is one that we do not care to drop until all book advertising is phrased to send the buyers into our bookshops.

In the same issue the Editor of the *Publishers' Weekly* gave a list of phrases that had been culled from one issue of the weekly book reviews. The length of this list might lead the casual reader to believe that all of the advertisements had indicated in some way that the books listed were to be had in bookstores. The three leading weekly book reviews were therefore checked again, this time to see how much space was devoted to selling books for the store as compared to the space used for selling them for the publisher. Advertisements that were solely for business for retail stores of New York publishers and coupon advertisements were not taken into consideration.

In the three book sections there were almost 1800 column inches of book advertising. Of this amount 855 column inches consisted of ads in which a real attempt was made to send the public to the retail outlets and 932 column inches made no mention of them.

We can only reiterate our statement of two weeks ago. A healthy business may be had solely by developing its natural outlet. Every bookstore sale means a corresponding sale for the publisher and makes an opportunity for a plus sale, which in turn benefits him. It gives the bookseller an opportunity to sell more merchandise, enables him to turn over his stock more often and, with the additional profit that natu-



rally ensues, to invest in a greater quantity of stock. As his business expands more customers are attracted and the entire process is repeated.

Publishers' advertising is therefore of great importance. We tell the public to "Buy More Books." If you wish to sell more books, create sales for the bookseller. He in turn will do his best to sell greater quantities of them.

That is no empty boast. Look at the catalogs some of our A. B. A. members are issuing. We have just received three sent us, by the way, by a publisher who says: "One of the most interesting things that has come to my notice recently is the high quality of book catalogs got out by booksellers. I am attaching three examples of very interesting specimens. How booksellers find the time to do things so well is a marvel to me. I think that the Mabel Ulrich one is quite unusual. The White House one is marked by its very fine printing and the Hampshire Book Shop catalog is one of the most interesting that has come to my attention in some time."

Further comment is unnecessary. Our members (and we point with pride to the fact that these three shops are A. B. A. members) have done an exceedingly good job. And we will wager that their mailing lists are "live" ones. Booksellers who take as much trouble as these three do in printing a catalog are bound to be extremely careful of their lists. They do not stand alone, however. We receive catalogs from other members, and magazines as well—because a periodical like the one published by the Bookshop for Boys and Girls in Boston is surely more than just a catalog. And, while we are on the subject attention ought to be called to the newspaper

advertising of the bookstores. George W. Jacobs of Philadelphia recently sent in a series that he is running. They are exceptionally well-written and attractive.

Do these things create new business? Do the publishers receive the benefit of this work? Of course they do.

Why not, then, those of you who have not begun to do so, do your share? This

does not merely mean publishers but booksellers as well. Do you cooperate with the publishers—especially those who endeavor to send business to you—taking advantage of the 1800 inches of book advertising that they released to only three mediums in one week? If you do, you will find that more of them will try to send you the business that is rightfully yours.

English Booktrade News

From Our London Correspondent

ONE might have expected, in view of the serious difficulties encompassing the trade, that the bottom might have dropped out of the Christmas activities. Not a bit of it. It is bright, it is brisk; and there are plenty of orders coming in and going out. As we have written before, the interest in books has truly grown. It is good to see them more popular, and after twelve more months of the National Book Council plans, there is no reason why books should not seriously come into the heritage which belongs to them.

The Publishers' Imprint

Mr. Grant Richard says: "What is it, I often ask myself, that makes the value of a publisher's imprint? What are the qualities that, added together, give to a publisher importance and distinction? Is the answer to the first question the great number of the books he publishes? I think not. Is the answer to the second the number of authors for whom he publishes and the size of his "turnover"? I am sure not. No, the answer to both questions lies in the value of the books he publishes, their literary value, and the weight, from a literary point of view, of the authors for whom he publishes. Mr. Secker's business and that of the Nonesuch Press occur at once as proofs that it is not quantity that counts."

Specialization and Development

Sir Hume Gordon, Bart., is developing and extending the business of Williams & Norgate. They are bringing out a number of important volumes, on which they will have the assistance of Gerald Bullet.

A Great Bibliography

B. W. Headicar, the energetic librarian of the London School of Economics has outlined the great task, upon which he has just started work, of compiling the enormous bibliography of Economics. It will cost £10,000. Mr. Headicar reckons it will comprise particulars of 750,000 books, pamphlets, etc. It will take three years to accomplish this undertaking, with three experts devoting the whole of their time, under the editorial direction of Mr. Headicar. The work will be in two large volumes, of 1,000 pages each. The index will be as complete as possible.

The Booktrade Strike

"From the bookseller's point of view, the position in the distributing department of the booktrade, despite all rumours to the contrary, and certain settlements that have taken place, remains at the time of writing, practically the same as last week. More than that really cannot be said. The business of publishing and bookselling cannot be held in a state of semi-stagnation for several weeks with impunity, especially during the two best selling months of the year, and the bill of costs will have to be met as surely as the Christmas quarter day will arrive, with all the impoverishments of the trade's resources it must involve, and the consequent limit to enterprise and progress."—*The Newsagent, Bookseller's Review*.

The Book Trade Employers' Federation reported on Tuesday that 24 union employees, who had been on strike, had returned to work at one of the London publishing houses involved in the dispute. Several other employees, the Federation stated, had returned at other publishers.

Have You Tried This?

Practical Business Hints From Other Bookshops

One dollar paid for each contribution found suitable for this page. They should be briefly stated and practical.

Selling To Newlyweds

A BOOKSELLER in a small industrial city finds the social pages of the local newspapers very helpful. He follows up the marriage announcements and finds out whether the newly-weds are to keep house. If so, they receive a call or a personal letter, or both, urging them to maintain high standards of culture in their home, and reminding them of the value of good books. If necessary he explains why individual books, carefully selected, are better than the "complete works" sold by subscription.

It is surprising how many young couples would like to start a library, and have a vague comprehension of its importance, and yet don't know what to buy. For these the bookseller offers to make a selection according to what they can afford, ranging up or down from Dr. Eliot's "five-foot shelf." They have the privilege of rejecting any volume and substituting another. He uses his best judgment in giving an assortment of fiction, poetry, travel, history, etc., mingling the old classics with recent publications. As most of the young people are not college graduates, and many never finished high school, he avoids anything too "highbrow," but chooses books which will appeal to their good taste and stimulate them to buy more.

With each purchase he gives a supply of neat book-plate stickers, on each of which is lettered the name and address of the couple. He does not gum these into the books, but allows the purchasers to do it and thereby increase their feeling of possession and their interest in the library. He carries bookcases as a sideline, both sectional and standard varieties, and frequently combines these with his sale of books. Usually he can furnish something

to harmonize with other furniture, and thus satisfy even the least intellectual.

Whether they buy his embryo libraries or not, all these couples are put on his mailing-list for announcements of new books, magazine clubs, etc. So, slowly but none the less surely, he is developing a market for good books in a town which heretofore has shown little interest in anything but trashy fiction.

On a Church Calendar

REV. Edward Burns Martin of Kenosha, who has been a leader in the promotion of books in his parish, has printed on the latest bulletin of the Park Avenue Methodist-Episcopal Church a page of selected titles headed with the following:

FOURTEEN GOOD REASONS FOR STAYING AT HOME EVENINGS

We wish all of our people would cultivate anew the pleasures and privileges of home. The radio and music-making instruments have their place, and happy conversation may justly claim its own good time; but we want place also for these fourteen friends of ours. If the family circle is too crowded or the expense of their entertainment too high, admit some of them at least!

When I would know thee . . . my thought looks

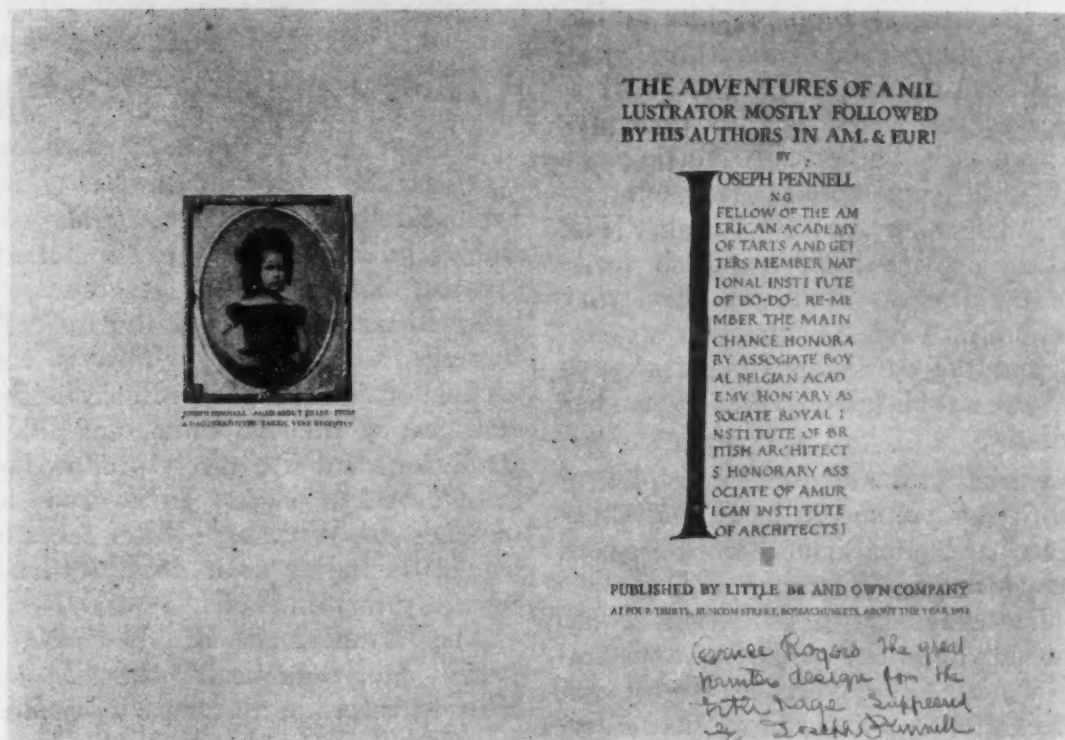
Upon thy well-made choice of friends and books.

—Ben Jonson.

For the Autograph Collector

A LIMITED, autographed edition of "The Perennial Bachelor" has been issued by Harper's as well as a boxed, uniform edition of all four of Anne Parrish's novels. The publishers received so many requests for autographed copies of "The Perennial Bachelor" that they decided to box a special autographed edition to meet the demand.

In the Book Market



*Bruce Rogers has a quiet sense of humor as well as a nice taste for
typographical style, as is shown by the many little jokes hidden away
for Mr. Pennell in this title-page lay-out*

FRESH indication of the great recent extension of the market for biography is seen in the totals of the first printing of the Col. House "Diaries," 25,000 sets. The tremendous interest in the Page "Letters" and the Lord Grey "Memoirs" has given the booktrade clear indication of what will happen when Col. House's first two volumes appear on March 5th.

The syndication rights have been secured after sharp competition by the New York *Herald-Tribune*, and release will begin just before book publication and extend for some weeks after.

The editorial preparation has been in the hands of Professor Charles Seymour of Yale who has been doing special historical work in the period of the World War for the past ten years. Col. House turned over unreservedly all his intimate diaries and letters for the purpose of the work. The diaries were usually dictated to a stenographer at the end of a day and are fresh and vivid impressions.

GEORGE HILL DILLON, undergraduate in the University of Chicago, it has been announced is the winner of the John Billings Fiske Poetry Prize for 1925 with his group of poems entitled "White Spring," published in the *University Record*. Mr. Dillon also with some of the same group of poems and others published in the magazine *Poetry* won a hundred-dollar prize for the most promising work submitted during the year by a young Chicago poet. In addition, in the recent undergraduate contest conducted by the Poetry Society of America Mr. Dillon received first honorable mention in connection with the award of the Witter Bynner prize. Mr. Bynner himself won the \$150 prize of the Poetry Society which the New York *Times* remarked would just nicely cover the prize he gives. Mr. Bynner's prize poem, "A Dance for Rain" is included in his new volume of poetry, "Caravan," which was published by Knopf last fall.

A Valuable Booktrade Reference Book

BOOKSELLERS, collectors and public libraries can find very practical use for the "Register of Bibliographies of the English Language and Literature," just published by Yale University Press. It is a volume of 500 pages, and has been prepared by Clark Sutherland Northup of Cornell with contributions from Joseph Quincy Adams and Andrew Keogh. The publication of this book has been made possible by a grant from the Heckscher Foundation for the Advancement of Research, and the edition is limited to 750 copies. It is published at the very modest price of \$5.

Any worker in the field of English literature, with this volume in hand, can easily discover what bibliographical work has been done in which he is interested and whether the bibliography that has been made has been an individual one or part of some collected work. The volume is brought down to October, 1924, and so gives information about current authors as well as those of the past centuries.

One turns, for instance, to see what there is about John Drinkwater, and finds that the information about his works is available in Danielson's "Bibliographies of Modern Authors"; or to Sherwood Anderson and is referred to the *Publishers' Weekly* of January 27th, 1923; or to Alexander Pope, with a reference to "A Bibliography of Pope" by R. H. Griffith, University of Texas Press, 1922; to William Sharp, "Bibliographical Notes" in the uniform edition of his works, Heinemann, 1910. These examples give some idea of the completeness with which the field is covered and the time-saving character of such a reference book for the bookseller as well as the scholar.

In another way it should be of great value in indicating to those who are doing research the subjects that have been covered and the things that need to be done. The editor points out that there is, as yet, no complete bibliography of Bacon, Dryden, Milton, Addison, Goldsmith, Keats and Carlyle, certainly worth-while tasks for the future. "For," says the editor, "the days of Watt, Lowndes and Allibone

have gone by, and no one can now hope to cover thoroly more than a few authors or a limited period of our literary history. The future bibliography of English philology as a whole must be the work of many specialists."

Hungarian Books—A Useful Guide

A GUIDE that should be useful to booksellers, librarians and bibliographers interested in Continental literature has just been issued by the Lantos Co., Ltd., Muzeum-Körut 3, Budapest (London agents, Simpkin). This is entitled "A List of All Hungarian Books in Trade," arranged by Blanche Pikler and Dr. Robert Braun, and is a nicely produced octavo volume of 250 pages. In its scope it corresponds to Whitaker's "Reference Catalogue," including as it does all the books currently in print.

The arrangement of the book, however, is a systematically classified one by subjects, according to Dewey's scheme, with an alphabetical index. All the headings and arranging matter are in English. Fairly full particulars are supplied for each book, and the prices are given in the form of "ground numbers," which can be multiplied by various figures to convert them to the equivalent in the currencies of other countries.

Printing Show in Washington

WHEN the collection of Fifty Books of the American Institute of Graphic Arts reached Washington in its travels, it was the occasion for a large gathering at the General Printing Office, with Chief Government Printer Carter as host. Harry L. Gage, member of the Institute, was a representative from the institute directors at the occasion. The books attracted a great deal of favorable interest, and the whole occasion was one that indicated how general is the interest in the progress of typography in this country. The meeting was also a great encouragement to those of the Institute who have believed in these exhibits, as it showed how admirably they can serve, by their appearance in city after city, in bringing together a book-interested group.

Some New Year Changes

PERCY A. LORING will represent Thomas Seltzer, Inc., this year, F. J. Sloane having been withdrawn. Arthur G. Weatherbee will also represent this firm.

Samuel L. Dorsey is now on the traveling staff of Houghton Mifflin Co.

Charles B. Nourse, after a venture in retail bookselling, returns to represent Barse & Hopkins again. He will cover the Middle West territory.

John A. Burnett, Jr. has joined the staff of Fleming H. Revell Co. to represent them in the South and Middle West.

Clement F. Benoit has established a sample room and headquarters at 101 Post St., San Francisco and will represent both Dodd, Mead & Co. and the Platt & Munk Co. in the territory west of Denver.

A. G. Rinehart takes charge of advertising for George H. Doran Co. in the place of Mrs. D. D. Bromley.

D. L. Chambers, vice-president of the Bobbs-Merrill Co., takes over the work of literary adviser of the firm, H. H. Howland who has become editor of the *Century Magazine*.

Clara Janouch becomes the advertising manager of the *Womans Press* in place of Miss Baird, resigned.

H. M. CALDWELL will represent Wm. Collins Sons & Co., American Branch, on the coast and W. P. Glenney, who has resigned from The Dodge Publishing Co., in the Middle West and smaller towns in the East.

WILLIAM E. O'KANE has joined the sales force of the John C. Winston Company. Mr. O'Kane has lately been with the Dodge Publishing Company and was formerly buyer of the Western Methodist Book Concern of Cincinnati, Ohio. He will represent the John C. Winston Company in the larger cities of the Middle West and in Canada.

Periodical Notes

Harper's Magazine announces a printing of 120,000 copies for the February issue, which is double the circulation given in Ayer's Directory of last year. This rapid increase has been the result of a four months' campaign based on the new format and new program.

WITH THE ARRIVAL OF 1926, *Theatre Arts Monthly* will celebrate its tenth year. With the growth of the theater in America the magazine has kept pace until it now stands as one of the foremost periodicals of the theater in this country.

The Stratford Monthly is to appear under a new format. The first issue of this new format will appear in January, 1926, under the name of *The Stratford*.

Personal Notes

THE PROGRAM of the recent Princeton show at the Metropolitan Opera House devoted a full page to a portrait of and friendly reference to B. F. Bunn, well known to the booktrade as head of the Princeton store and well known to all Princeton men for this and many other reasons. Mr. Bunn has been the power behind the throne in the Triangle Club. He is the treasurer and the informal financial advisor of many Princeton activities.

Obituary Notes

FRANK A. MUNSEY

FRANK A. MUNSEY publisher of the *New York Sun* and *Evening Telegram* and of several magazines died Tuesday, December 22, as a result of several operations which he underwent during the previous few days. Mr. Munsey was born in Mercer, Maine, on August 21, 1854. In 1882 he started the *Golden Argosy*, a juvenile weekly, and in 1889, *Munsey's Weekly*, later known as *Munsey's Magazine*. In 1901 Mr. Munsey entered the newspaper field with the purchase of the *New York Daily News* and the *Washington Times*. In later years he bought *The Sun* and *The Evening Sun*, the *New York Herald*, the *Evening Telegram*, the Paris edition of the *Herald*, the *Globe and Commercial Advertiser* and the *Evening Mail*. All of these papers were merged and consolidated with *The Sun* and the *Telegram*, the two papers owned by Mr. Munsey at the time of his death. He sold the *Herald* to the *New York Tribune*. Mr. Munsey was the author of a number of adventure stories, "Afloat in a Great City," "The Boy Broker," "Derivingforth," "A Tragedy of Errors," etc.

Change in Price

THE PLATT & MUNK CO., INC.
"Junior Bank Book," by Elizabeth Hebert Childs,
after January 1st will be published boxed at \$1.

FREDERICK A. STOKES COMPANY
Hoerber, "The Barbizon Painters," price changed
to \$5.00.

Forty Years of Service

ON DECEMBER 9TH, John Wiley & Sons tendered to their secretary and production manager, S. E. Norris, a dinner to celebrate forty years with the company. Many representatives of the manufacturing and paper interests were present including W. F. Etherington, Charles Braunworth, Jr., A. P. Gilson and others.

Communication

The Centenary Tolstoy

Great Baddow,
Chelmsford, England,
14-12-25.

Editor, *Publishers' Weekly*:

It should, I think, be made clear that the ninety volume edition of Tolstoy's works, that the Russian State Publishing Co. hopes to have ready in some three years' time, will be in the Russian language, and will be extended to that enormous length by the inclusion of much matter that Tolstoy himself considered not worth publishing. To translate such an edition into English would take many years, and then it would be a very bold publisher who would touch it.

These facts ought to be known, or a misunderstanding of the matter may damage the prospects of the complete 36-volume Centenary edition in the English language of all that Tolstoy wrote for publication and that is of interest outside Russia. Concerning that edition, my hope is that a definite announcement may be possible in the coming year.

Yours truly,

AYLMER MAUDE.

Personal Note

WILLIAM ALLEN WHITE is coming to New York in January to be guest of honor at the Annual Luncheon of the National Association of Book Publishers on the 19th.

Business Notes

CHICAGO, ILL.—V. F. Simon has opened a book, gift and antique shop at 6401 N. Clark St.

CRESTON, IOWA.—Mrs. Agnes Sullivan has added a small line of books in her Elite Gift Shop.

DAYTON, O.—Pettibone-McLean Co. has moved to 24-26 West Second St., having formerly been located at 23 West Second St.

LOS ANGELES, CAL.—H. E. Barker, who specializes in Lincolniana, has sold out his book and art business in Springfield, Ill., and will be located only in Los Angeles.

MENOMINEE, MICH.—Margaret L. Harmon, of the Harmony Gift Shop, 109 Stephenson Ave., has added a small selection of books.

NEW YORK CITY.—A. J. Smith has taken over the bookshop formerly conducted under the name of Hoyt Case and as The Phoenix Book Shop will continue to specialize in first editions of modern authors. He will continue at the same address, 21 East 61st St.

NEW YORK CITY.—Irving Rappaport, 895 West End Ave. (home address), is starting a chain of rental libraries in cigar stores. January 1st one will open in the Hess Bldg., another in building at 440 Fourth Ave.

NEW YORK CITY.—Hoyt Case, dealer in fine books, has moved to 666 Madison Avenue.

NEW YORK CITY.—On January 1 the Willey Book Co. moved into larger quarters at 45 East 17th St., Everett Bldg. The former location was 20 East 15th St.

PHILADELPHIA, PA.—Owing to a fire at 126 South 16th St., Campion & Co. have been compelled to move and are now located at 1821 Walnut St.

TARRYTOWN, N. Y.—Ruth Dunning, whose bookshop at 4 Depot Square was opened on November 20th, has named it "The Square Shop."

WEST CHESTER, PA.—Miss R. M. Critz of the Come Again Shop at 34 South High St. has added a juvenile book department.

The Weekly Record of New Publications

THIS list aims to be a complete and accurate record of American book publications. Pamphlets will be included only if of special value. Publishers should send copies of all books promptly for annotation and entry, and the receipt of advance copies insures record simultaneous with publication. The annotations are descriptive, not critical; intended to place not to judge the books. Pamphlet material and books of lesser trade interest are listed in smaller type.

The entry is transcribed from title page when the book is sent for record. Prices are added except when not supplied by publisher or obtainable only on specific request, in which case word "apply" is used. When not specified the binding is "cloth."

Imprint date, or best available date, preferably copyright date, in bracket, is always stated, except when imprint date and copyright date agree and are of the current year, in which case only "c" is used. No ascertainable date is designated thus: [n.d.].

Sizes are indicated as follows: F. (folio: over 30 centimeters high); Q (4to: under 30 cm.); (8vo: 25 cm.); D (12mo: 20 cm.); S (16mo: 17½ cm.); T (24mo: 15 cm.); sq., obl., nar., designate square, oblong, narrow.

Adcock, E. F.

Charles H. Spurgeon, prince of preachers. 116p. il. D (Christian hero ser.) [c. '25] Anderson, Ind. Gospel Trumpet Co. 75c.

Aiken, Conrad Potter

Nocturne of remembered spring, and other poems. [2nd ed.] 70p. D [c. '17, '25] Bost., Four Seas bds. \$2

Allen, Caroline Stetson

Morning's at seven and The white primrose. 153p. col. front. O [c. '25] Bost., Christopher Pub. House \$1.75

Two long short stories, intended more especially for children.

Arnett, L. D.

Elements of library methods. 225p. (bibls.) il. D '25 N. Y., G. E. Stechert \$2

Barrus, Clara

The life and letters of John Burroughs; 2 v. 377p.; 486p.; il. O '25 c. Bost., Houghton \$12.50 bxd.

Barton, George

Little journeys around old Philadelphia. 339p. il. D [c. '25] Phil., Peter Reilly \$1.75

Many of the articles making up this story of Philadelphia have appeared in magazines and newspapers, but revised and enlarged they appear now in book form for the first time.

Baunard, Monsignor

Ozanam in his correspondence. various p. il. map O '25 N. Y., Benziger Bros. \$2.50

Baxter, Leon H.

Electro-craft in theory and practice. 168p. il. diagrs. O '25 c. Milwaukee, Bruce Pub. Co. \$1.50

Belle, Frances P., comp.

California cook book; an unusual collection of Spanish dishes and typical California foods for luncheons and dinners, which may be quickly and easily prepared. 154p. D '25 c. Chic., Regan Pub. Corp. \$1.25

Bidwell, Charles Clarence

Principles of physics; a second year college course; 2nd ed., rev. 239p. diagrs. D '25, c. '22, '25 Ithaca, N. Y., Comstock Pub. Co. \$2.50

Boodin, John Elof

Cosmic evolution; outlines of cosmic idealism. 484p. (bibl. footnotes) O '25 c. N. Y., Macmillan \$3.50

Boucke, Oswald Fred

Principles of economics; 2 v. 577p.; 530p. (bibls.) diagrs. O '25 c. N. Y., Macmillan \$2.50, ea.

The author is professor of economics at Pennsylvania State College.

Boyd, William Kenneth

The story of Durham, city of the new south. 356p. (bibl. footnotes) il., maps O '25 c. Durham, N. C., Duke Univ. Press \$3

Broda, Rudolf

Two roads; a symbolic story in five scenes. 51p. D (Contemporary ser.) [c. '25] Bost., Four Seas pap. \$1

Brown, Edwin

The reclamation. 224p. front. D [c. '25] Bost., Four Seas \$2

The story of a homeseeker in the dry lands of the western United States.

Adams, George P., and others, eds.

Studies in the problem of norms. 207p. (bibl. footnotes) O (Univ. of Cal. pubns. in phil., v. 7) '25 Berkeley, Cal., Univ. of Cal. Press pap. \$3

Ballard, Wilfred Wickes, and Simpson, Dwight McBryde

Behavior of cotton planted at different dates in weevil-control experiments in Texas and South Caro-

lina. 44p. diagrs. O (U. S. Dept. of Agri. bull. no. 1320) '25 Wash., D. C., Govt. Pr. Off.; Supt. of Doc. 15c.

Barger, Thomas Morse

Laboratory studies in physics for use in high schools, academies, and normal schools. various p. il., diagrs. Q '25 Normal, Ill., McKnight & McKnight apply

Buchanan, Rev. C. H.

A gospel for the new age; being the reality of religion as Jesus taught it. 400p. (bibl. footnotes) D '25 c. Nashville, Tenn., Cokesbury Press \$1.50

Bundy, William Oliver

Life of William Madison McDonald; introd. by W. H. Burnett. 356p. il. O '25 c. Fort Worth, Tex., Author \$2

Butler, Samuel

The way of all flesh; introd. by Frances Theresa Russell. 464p. D (Modern readers' ser.) '25 c. N. Y., Macmillan 80c.; lea. \$1.25

California Writers Club

West winds; an anthology of verse. 210p. D [c. '25] San Francisco, Harr Wagner \$2

Chetwood, Thomas B.

Protestant Christianity. 104p. D '26 c. '25 Phil., Peter Reilly \$1

Cox, Henry Edward

Chemical analysis of foods. 330p. il. D '25 Phil., Blakiston \$5

Creighton, James Edwin

Studies in speculative philosophy; ed. by Harold R. Smart. 290p. (6p. bibl.) D '25 c. N. Y., Macmillan \$2

Cunliffe, John William, and Lomer, Gerhard Richard

Writing of today; models of journalistic prose selected and discussed; 4th and rev ed. 313p. O '25, c. '15-'25 N. Y., Century \$2

Davidson, Norman James

Daring deeds of great buccaneers. 237p. il. (col. front.) O '26 Phil., Lippincott \$2.50
Tales of pirates, drawn from the author's larger volume, "The Romance of the Spanish Main."

Delano, Jane A.

American Red Cross textbook on home hygiene and care of the sick; 3rd ed. 353p. D '25 Phil., Blakiston \$1.50; pap., 85c.

Dietz, Howard

June goes down town; a story for city chil-

dren; il. by Frank Peers. 136p. D [c. '25] N. Y., A. & C. Boni \$2

Drayton, Michael

Endimion and Phoebe; ed. by J. William Hebel; 4th ed. 52p. D '25 c. Bost., Houghton \$2

Dreiser, Theodore

An American tragedy; 2 v. 431p.; 409p. D '25 c. N. Y., Liveright \$5 bxd.

The author's first novel in ten years, this is the tale of Clyde Griffiths and his adventures in the Middle West and New York State, a character and life produced by ignorance, prejudice and mistaken ideas of religion and morality.

Ellis, James Tandy

Colonel Torkey Shabb. 47p. il. D [c. '25] Bost., Christopher Pub. House \$1.50
An amusing story of the south.

Emerson, Charles Phillips

Essentials of medicine; 6th ed.; il. by the author. 405p. O (Lippincott's nursing manual) '25 c. Phil., Lippincott \$3

Ferris, Helen Josephine, and Kimball, Alice Mary, eds.

Girl scout short stories. 190p. il. (pt. col.) diagrs. O '25, c. '23-'25 Garden City, N. Y., Doubleday \$2
Published for Girl Scouts, Inc.

Fink, Abraham

Flowers in a hospital, and other poems. 63p. D [c. '25] Bost., Four Seas bds. \$1.50

Forbes, F. A.

A short life of Pope Pius the Tenth. 100p. T '25 N. Y., Benziger Bros. pap. 35c.

Forbes, Stuart Falconer

Trail sketches; word pictures of the west [verse]. 116p. il. D [c. '25] Bost., Christopher Pub. House \$1.50

Fox, Charles Donald

The truth about Florida; introd. by Merryle Stanley Rukeyser. 243p. il. map D '25 c. N. Y., Simon & Schuster \$2

A timely, authoritative guide written by a newspaper man for all those interested in Florida, either as a recreation spot or a place for investment.

Boas, Franz

Contributions to the ethnology of the Kwakiutl. 357p. O (Columbia Univ. contributions to anthropology, v. 3) '25 N. Y., Columbia Univ. Press \$4

Briggs, Thomas Henry

A teachers' guidebook for "Ways to Better English." 37p. S '25 Bost., Ginn apply

Bryan, William Jennings

William Jennings Bryan's undelivered speech, "A call to Christianity," the great commoner's last evolution argument. 29p. D '25 Kansas City, Mo., W. J. Smith, 1107 McGee St. pap. 25c.

Burland, E. G.

The trend of economic restoration since the Dawes reparation settlement. 36p. (9p. bibl.) D (Internat'l conciliation no. 215) '25 N. Y., Carnegie Endowment for Internat'l Peace pap. 5c.

Cooper, Martin Reese, and Hawley, Catherine Reel

Cost of producing field crops, 1923. 28p. O (U. S.

Dept. of Agri. circ. 340) '25 Wash., D. C., Govt. Pr. Off.; Supt. of Doc. 5c.

Cornelius, Orrelle Fidler

The tie that binds; play in one act. 24p. D (French's internat'l copyrighted ed., no. 525) c. '25 N. Y., S. French pap. 30c.

Daniels, Ara Marcus, and others

Power for the farm from small streams. 38p. il., diagr. O (Farmers' bull. no. 1430) '25 Wash., D. C., Govt. Pr. Off.; Supt. of Doc. apply

Davis, Vest

Evolution and the world today. 58p. il., diagrs. O '25 St. Louis, Mo., Buschart Bros., 1427 Locust apply

Engelhardt, Fred

Forecasting school population. 76p. (bibl.) diagrs. O (Contribs. to educ., no. 171) '25 N. Y., Teachers College, Columbia Univ. apply

Full and by; ed. by Cameron Rogers; il. by Edward A. Wilson. 183p. il. (pt. col.) F '25 c. Garden City, N. Y., Doubleday

bds. \$7.50

"Being a collection of verses by persons of quality in praise of drinking"; with prefaces by Don Marquis and Christopher Morley.

Garner, James Wilford

Recent developments in international law. 852p. (bibl. footnotes) O (Tagore law lectures, 1922) '25 [N. Y., Longmans] \$10

Gershaneck, S., and Ask, M. N., eds.

Who's who in journalism, 1925. 375p. (2p. bibl.) O [c. '25] N. Y., Journalism Pub. Co., 450 Audubon Ave. \$4

A biographical directory and reference book of the journalistic profession in the United States and Canada, first annual edition.

Ghent, Kate Downing

A string of pearls, and other poems. 42p. front. (por.) O [c. '25] Bost., Christopher Pub. House \$1.50

Goodwin, Charles Wellington

God's cheer, and other poems. 136p. front. (por.) D [n. d.] Bost., Christopher Pub. House \$1.50

Green, Paul

In Aunt Mahaly's cabin; a negro melodrama in one act. 35p. D c. '25 N. Y., S. French pap. 50c.

Griffith, William, ed.

Great painters and their famous Bible pictures. 224p. il. Q '25 c. N. Y., W. H. Wise & Co., 50 W. 47th St., \$5; lea., \$6

Guyard, Jules

The door of death wide open. 79p. O [c. '25] Bost., Christopher Pub. House \$1.50
Seeking to make clear the continuity of the life of mind and soul after death.

Gwaltney, L. L.

Man's fairest hope. 123p. D [c. '25] Nashville, Tenn., S. S. Bd. of So. Bapt. Convention 75c.
On the subject of immortality.

Hardy, Thomas

Human shows, far phantasies, songs, and trifles. 289p. D '25 c. N. Y., Macmillan \$2.25
A volume of verse by the English novelist and poet.

Hatschek, Emil

An introduction to the physics and chemistry of colloids; 5th ed. 196p. il. D '25 Phil., Blakiston \$2.25

Laboratory manual of elementary colloid chemistry; 2nd ed. 162p. il. D '25 Phil., Blakiston \$2

Henry, Hugh Thomas

Papers on preaching. 259p. D '25 c. Phil., Peter Reilly \$2

The author is professor of homiletics in the Catholic University of America.

Henry, O., pseud. [William Sydney Porter]

The voice of the city. 256p. S (O. Henry biographical ed.) '25 Garden City, N. Y., Doubleday 90c.

Highland, Lawrence

Punishment; a novel. 274p. D [c. '25] Bost., Four Seas \$2

Holman, Louis Arthur

Old maps and their makers. 52p. il. maps (pt. col.) D '25 c. Bost., Chas. E. Goodspeed & Co., 9a Ashburton Pl. pap. \$1
Considered from the historical and decorative standpoints.

Hrdlicka, Ales

The old Americans [ethnology]. 451p. (bibl. footnotes) il. map, diagrs. O '25 c. Balt., Williams & Wilkins \$10

Hunt, Gaillard, comp.

Israel, Elihu, and Cadwallader Washburn; a chapter in American biography. 403p. il. O '25 c. N. Y., Macmillan \$3.50

An account of the lives of three brothers from Maine, prominent in public life from 1800 to 1870: a large part of the book consists of their letters and diaries.

Hurd, William E.

Neta. 155p. O [c. '25] Bost., Christopher Pub. House \$1.75
A novel of western Arizona in the early eighties.

Kirk, Harris Elliott, D.D.

The religion of power; 2nd ed. 317p. (bibl. footnotes) D [c. '16] N. Y., Doran \$2

Kleeberger, Jessie

David Livingstone, missionary explorer of Africa. 159p. il. D (Christian hero ser.) [c. '25] Anderson, Ind., Gospel Trumpet Co. 75c.

Franklin (Benjamin), typefounder; a note to accompany a facsimile reproduction of the type specimen of Benjamin Franklin Bache. 11p. O '25 N. Y., Marquardt, Blake & Decker, 419 Lafayette St. pap. apply

Fuller, Rev. Bernard

A little saint of the modern home. 45p. il. Tt [c. '25] N. Y., P. J. Kenedy pap. 10c.

Gallagher, Bernard Alfred

Diseases of poultry; rev. ed. 30p. il. O '25 Wash., D. C., Govt. Pr. Off.; Supt. of Doc. apply

Galloway, Beverley Thomas

Bamboos: their culture and uses in the U. S. 46p. (bibl.) il. O (U. S. Dept. of Agri. bull. no. 1329) '25 Wash., D. C., Govt. Pr. Off.; Supt. of Doc. 20c.

Holbrook, Bertha A.

My first hundred books. 100p. obl. D. [c. '25] St. Charles, Ill., Universal Press \$3 bxd.

Hughes, Glenn

Harlequinade in green and orange; sketch in one act. 18p. D (French's internat'l copyrighted ed. no. 529) c '25 N. Y., S. French pap. 30c.

Kleist, James Aloysius

A practical course in Latin composition; rev. ed. 8op. D '25 c. Chic., Loyola Univ. Press 80c.

Kloeffler, Royce Gerald

Telephone communication systems. 291p. il. diags. O (Engineering science ser.) '25 c. N. Y., Macmillan \$4.50

Lagerlöf, Selma Ottiliana Lovisa

The wonderful adventures of Nils; tr. by Velma Swanston Howard; school ed. 438p. il. D '25 c. '07 Garden City, N. Y., Doubleday \$1

[Corrected entry of title in December 5 issue.]

Lewis, Lilian

Protesilaus and Laodamia: a poetic play in two acts. 32p. D (Contemporary ser.) [c. '25] Bost., Four Seas pap. \$1

Lindvall, C. A.

Korsbaneret; Kristlig kalender för året 1926. 282p. il. T ['25] Rock Island, Ill., Augustana Bk. \$1; 75c.

Living pictures; the church of the living Messiah. 31p. D [c. '25] Bost., Christopher Pub. House \$1

Lovelace, Griffin M.

Life insurance fundamentals; rev. ed. 264p. D [c. '23, '25] N. Y., Harper \$3.25

Lucas, E. W., and Stevens, H. B.

Book of prescriptions; 11th ed. 391p. T '25 Phil., Blakiston \$4

Macleod, John James Rickard, and Campbell, Walter Ruggles

Insulin; its use in the treatment of diabetes. 257p. (29p. bibl.) diags. O '25 Balt., Williams & Wilkins \$4

McNulty, William J.

The north land. 104p. D [c. '25] Bost., Christopher Pub. House \$1.25
A story of New England.

Mann, William E.

A new theory of force. 161p. D [c. '26] Bost., Christopher Pub. House \$2
A book on science and religion.

Mellor, Joseph William

A comprehensive treatise on inorganic and theoretical chemistry; v. 6, C. (part 2), Si, Silicates. 1034p. (bibl.) il., diags. O '25 N. Y., Longmans \$20

Millard, Dr. F. P.

What a man goes through; friendly chats about the battle of life. 128p. D [c. '25] Bost., Christopher Pub. House \$1.50

Miller, Frederick Charles

Songs of the northland, and other poems. 103p. front. D '25 c. Bost., Stratford bds. \$1.50

Mittelholzer, Walter, and others

By airplane towards the North Pole; tr. by Eden and Cedar Paul. 176p. il., maps O '25 Bost., Houghton \$4

A Swiss aviator's account of the expedition to Spitzbergen in the summer of 1923, to pave the way for Amundsen's later expedition.

Montague, Joseph

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Old and Rare Books

Edited by Frederick M. Hopkins



LAST week Salem, Mass., unveiled a statue to its most celebrated literary figure, Nathaniel Hawthorne. The statue formerly stood in the doorway of the Art Museum in Boston and was purchased by the Hawthorne Memorial Association.

A VICTOR HUGO item of special interest has recently come to light in Paris and will shortly appear in print. It is the manuscript of "Les Miseres," which was nearly finished when the great novelist went into exile. Upon his return he rewrote the whole story into "Les Miserables." The changes were so numerous and of such great importance that the two are said to bear little resemblance to each other. Gustave Simon, Hugo's literary executor, who has been active in promoting in Hugo's literary fame for a generation, is behind the project for the publication of the manuscript.

A NEW and valuable use for ultra-violet rays was revealed to the Academy of Inscriptions and Belles-Lettres a few days ago by M. Samaran, who said it had been found possible to read the original texts in palimpsests with them. Many books and scrolls during the Middle Ages were erased by scribes in order to write the records and

chronicles of their own time instead. Thus many priceless documents were lost, among them the missing books of Livy, who was a contemporary of Christ. By inspecting the palimpsests with ultra-violet rays, the inferior layers can now be easily read, where before chemicals had been tried and failed to produce results.

A LITERARY find of the first importance has been made public by William A. Speck, curator of the Speck collection of Goetheana in the Yale library, in his announcement that he has discovered the author of "Letters of Charlotte," the celebrated imitation of Goethe's "Sorrows of Werther," which has remained anonymous for 150 years. The author's name, W. James, is signed to a letter secured by Mr. Speck from an English bookseller, addressed to Cadell, the famous eighteenth century publisher, who later brought out the "Letters to Charlotte." In it the writer proposes that Cadell publish the book, and suggests haste, as he wishes to return to his home in Hertfordshire.

THE American Art Galleries will start the book sales of the New Year on January 11 and 12 with selections of books and autographs from the private libraries of the late Edmund Penfold and William

H. Penfold, including sporting books; the late Dr. William W. Walker, of Sioux City, Iowa; Part II of the library of the late W. W. C. Wilson of Montreal; and Bret Harte's autograph letters, Part III, sold by order of Geoffrey Bret Harte. These collections contain a great deal of material of special interest to the general reader and student, with not a little that is desirable for the collector.

AMONG the few documents in existence relating to William Bradford, New York's first printer, the title deed to the premises when he first became a printer here, easily stands first. The item was recently purchased by Henry Collins Brown who has temporarily placed it in the Museum of the City of New York, of which he is a director. In this interesting document the premises are described as being the "corner house fronting Southerly to the Market, or Old Slip, called heretofore by the name of the Burger's Path, bound West by Smith Street, which said corner house is now in the possession of William Bradford, Printer." The date of the conveyance is 1728, and Mr. Bradford was apparently fairly well established in his venture, as it is quite certain that the first number of *The Gazette* appeared in 1725. While there are many Bradford imprints, few of them have the charm of this old document which bears the personal signature of Mr. Bradford in two places, and relates to the first print shop established in this city.

EXHIBITS illustrating the literature, music and art of the negro, prepared by the staff of the 135th Street branch of the New York Public Library, were placed on exhibition in the main building at 42nd Street and Fifth Avenue last week. The exhibition, altho under the title of "New Harlem," demonstrates much of the development of the negro in the days of slavery, and in the communities of Haiti and Liberia. The aim is not to survey comprehensively the negro life in New York today, but to suggest new and little known fields now open to study. In the field of literature there are displayed the works of Philis Wheatley, a negro servant in Boston during the Revolutionary War,

and the author of "Poems on Various Subjects, Religious and Moral." Claude McKay, James Weldon Johnson, and Paul Laurence Dunbar are among the negro writers whose books are exhibited. Negro spirituals, collected by Coleridge-Taylor and Roland Hayes, reports of abolition meetings in New York before the Civil War and examples of modern negro journalism are included.

IT is reported that the widow of President Harding burned practically all of the letters he left concerning political and national affairs. This hitherto unrevealed fact was confirmed a few days ago by Dr. Charles Moore, acting chief of the Manuscript Division of the Library of Congress, which before Mrs. Harding's death, had sought any state papers her husband might have left to add to the collection of presidential documents in the archives of the library. Until recently the library's collection of presidential letters and documents showed another gap in the absence of the papers of President Arthur. The addition of these during the last year formed a romance in manuscript hunting. Fifteen years of diligent search were required and appeals were made to personal and political friends of President Arthur before his letters were located and acquired. The weakest link in the chain of presidential papers is now the Harding link, and for that reason the library officials are anxious to obtain not only the letters in custody of the Harding Memorial Association, but also those which Mr. Harding wrote to personal and political friends and are now in their possession. If the originals cannot be obtained the library would like to secure photostat copies or photographs of them.

THE million-dollar gift of America to Louvain University for rebuilding the library which was destroyed by the Germans in 1914 has now been completed. This announcement was made last week by Herbert Hoover, Secretary of Commerce, and Dr. Nicholas Murray Butler, president of Columbia University. The final gift was an additional \$382,500 from the Commission for Relief in Belgium Education Foundation, of which Mr. Hoover is

president. The grand total now insures a trust of \$125,000 for the upkeep of the library. "Even with the 300,000 books from Germany and perhaps 300,000 more given by the rest of the world, including 50,000 from the States and about the same number from Great Britain, the library will never be what it was before its destruction," said the librarian. "Many of the manuscripts were unique. Curiously enough some wonderful specimens of art escaped destruction owing to the careless habits of professors. A specimen of the art of Plantin had been carried off by a professor, and thus escaped the flames. There were also other instances of this kind of thing, for altho the students are not allowed to take books home without very special permission, we do have trouble with the professors, who forget to return borrowed books."

EUGENE FIELD, the children's poet, whose body has rested amid unpretentious surroundings in Groveland Cemetery, will soon have a new resting place in the Episcopal Church of the Holy Comforter, at Kenilworth, Ill. Only a small headstone now marks the grave of the famous poet. Since 1895, he has rested in a simple plot, and thousands have passed without recognizing it. The Field tomb will be in the close of an elaborate cloister now being completed connecting the church with the parish rectory. It will be known as the Eugene Field Memorial Cloister Close. On a plain slab over the tomb will be carved Field's name, with parts of some of his best known children's poems. "A Poet's Corner," containing a few of the personal mementoes of Mr. Field, which has been held sacred for so long by his widow in the hope that their home would be preserved as a memorial to her husband, will also be established at the Chicago Historical Society. Field's own room will be reproduced by the Historical Society. In that room where he wrote many of his famous poems were Gladstone's axe with which the English statesman took exercise, the bond that was given for the release of Jef-

erson Davis, letters of Charles Lamb, and many toys and dolls that filled the shelves round the chimney. A collection of toys and letters will go to a society in Missouri.

THE book on Bruce Rogers by Fred-eric Warde, which was reviewed in the *Publishers' Weekly* last week, supplies in its check-list a very convenient and perfect means of encouraging and increasing the number of collectors of fine printing. It will be of value on the reference shelf of all booksellers along with the check-list of books printed by D. B. Updike, which appeared in the August 22nd number of the *Publishers' Weekly*. The Bruce Rogers check-list includes 200 titles ranging from 1885 to 1925. Of these 200, 129 bear an asterisk, which indicates those books on which Mr. Rogers had the largest freedom and which have been made under his immediate direction. The list includes many which perhaps have not been previously recognized as Rogers items, but undoubtedly catalogers both of auction rooms and bookstores will be certain to notice this hereafter.

Catalogs Received

- Americana and miscellaneous literature. (No. 5; Items 1111.) Wright Howes, 1144 South Michigan Ave., Chicago, Ill.
- Books of interest to reader and collector. M. E. Northwall 641 Peters Trust, Omaha, Neb.
- Books, rare and standard, famous first editions. (No. 72.) Ernest Dressel North, 587 Fifth Ave., New York City.
- English plays, poems, essays and novels of the eighteenth century. (No. 913; Items 382.) James Tregaskis, 66, Great Russell St., London, W. C. 1, England.
- Historia och memoarer. (No. 205; Items 1134.) Björck & Börjesson, Drottninggatan 62, Stockholm, Sweden.
- Illustrierte bücher des XV-XIX Jahrhunderts. (No. 4; Items 307.) Clara Landau, Berlin, W. 15, Germany.
- Illustrierte bücher. (No. 557; Items 671.) Karl W. Hiersemann, Königstrasse 29, Leipzig, Germany.
- One hundred works deserving of the attention of patrons of literature. (No. 82; Items 100.) Charles J. Sawyer, Ltd., 12 Grafton St., London, W. 1, England.
- Pioneer life in the west. (No. 963; Part 1, Items 560.) C. F. Libbie & Co., 3 Hamilton Place, Boston, Mass.
- Precious books, manuscripts and autographs, including unrivalled sets of Elzevirs, double bindings, uncut literature of the seventeenth century, etc. (No. 11; Items 188.) G. Michelmores & Co., 5 Royal Opera Arcade, Pall Mall, London, S. W. 1, England.
- Scarce and beautiful color plate books in sport and natural history, costume, etc. (No. 798; Items 1416.) Henry Sotheman & Co., 140, Strand, W. C. 2, London, England.

Mid-Winter Book Index 1926

*Quarterly Announcement of New Publications to
March 1st, Listed by Author, Title and Series*

Spring Announcement Index in Issue of March 13

- Abbe of Castro. Stendhal. \$2.50 Liveright
Abdominal operations. Moynihan, Sir B. 2 v. Saunders
Abelard and Heloise, Letters of. Montcrieff, tr. (Blue jade lib.) \$3 Knopf
Abercrombie, Lascelles. Theory of poetry. \$2.50 Harcourt
Able McLaughlins. Wilson, M. 75 c. Grosset & D.
Abrahams, I. Glory of God. \$1.25 Oxford
Absit melancholia (title uncertain). Leacock, S. \$2 Dodd, M.
According to Saint John. Charnwood, Lord. \$3.50 Little, B.
Accounting control of selling activities. Hilgert, J. R. \$3.75 Ronald
Accounting, Elementary. Scovill, H. T. Heath
Accounting, Elements of. Woodbridge, F. W. \$4 Ronald
Accounting for universities. Washburn, E. L. \$1.25 Ronald
Accounting, Principles of. Kohler, E. L. A. W. Shaw
Adams. See Cowdrey.
Adams, Herbert. The Sloane Square mystery. \$2 Dial Pr.
Adams, Karen. Numerology up-to-date. 50 c. Greenberg
Adams, Samuel Hopkins. Piper's fee. \$2 Liveright
Adamson, J. Spencer. Retouching and finishing for photographers. il. \$1.25 Pitman
Administration of consolidated and village schools. Almack, J. C. Houghton M.
Adolescent boy and his recreational needs, Study of. Furfey, P. H. \$2 Macmillan
Adventures of a homely woman. Inchfawn, F. Putnam
Advertising. Cover, J. H. \$3 Appleton
Advertising copy, Writing of. Woolf, J. D. \$2.75 Ronald
Advertising, Psychology in. Poffenberger, A. T. \$6 A. W. Shaw
Aeronautical meteorology. Gregg, W. R. \$2.50 Ronald
After death—what then? Evans, W. \$1.50 Revell
After the ball. Harris, C. K. Frank-Maurice
Air brake catechism. Up-to-date. Blackall, R. H. \$4 Henley
Albright, V. E. The Shaksperian stage. Reprint. \$2.50 Columbia Univ.
Aldin, Cecil. Cathedrals and abbey churches of England. il. \$10 Nelson
Alexander, Christine. Greek athletics. 50 c. Metropolitan Museum
Algebra, Key to modern. Wells, W. Heath
Alice's adventures in Wonderland. Carroll, L. 75 c.; \$1.50 Nelson
All the sad young men. Fitzgerald, F. S. \$2 Scribner
Allen, Lucy G. A book of hors d'oeuvres. il. \$1.50 Little, B.
Allenby of Armageddon. Savege, R. \$5 Bobbs M.
Almack, John C. and Bursch, James R. The administration of consolidated and village schools. (Riverside textbooks in education) Houghton M.
Along the winding road. Poynter, M. A. \$1 Revell
Altar of the legion. Bishop, F. \$2 Little, B.
Amaranth club. Feletcher, J. S. \$2 Knopf
America triumphant. Mackay, C. D' A. \$1.25 Appleton
American among the Riffi. Sheean, V. \$3.50 Century
American ballet. Shawn, T. \$6 (?) Holt
American home classics. ea. 35 c. J. H. Sears
New titles: Black arrow—Story of the Gadsbys and other stories—Evangeline and other poems—Enoch Arden and other poems—Character and other essays.
American shrines on England soil. Muirhead, J. F. \$3.50 Macmillan
American tool making and interchangeable manufacturing. Woodworth. \$5 Henley
"American Mercury," Readings from. Knight, G. C. \$2.50 Knopf
American silhouettes. Inman, A. C. \$2 Dutton
American wool manufacture. Cole, A. H. Harvard
American year book. Hart, A. B. Macmillan
Ames, Joseph B. Lone hand. \$2 Century
Amsbary, Wallace Bruce. M'sieu Robin. \$1.25 Reilly & L.
Amundsen, Roald. Our polar flight. \$5 Dodd, M.
Anders, James M., and Boston, L. Napoleon. Medical diagnosis. il. Saunders
Andersen, Hans Christian, and Grimm Brothers. Tales. il. (Nelson's English ser.) 75 c.; \$1.50 Nelson
Anderson, Sherwood. Poor white. 95 c. Modern Lib.
Andrews, Annabel, ed. Standard juvenile speaker. 50 c. Laird
Andreyeff, A dilemma; tr. by John Cournos. \$1 Adelphi

- Annapolis, its colonial and naval story. Norris. Crowell
 Anthology of Catholic poets. Leslie, S. \$2.50 Macmillan
 Anthology of modern French poetry. Von Roosbroeck, ed. \$2.50 Knopf
 Antiques. Lockwood, S. M. \$3.50 Doubleday
 Antoine and the theater libre. Waxman, S. M. Harvard
 Appassionata. Hurst, F. \$2 Knopf
 Apple tree. Bianco, M. W. \$2 Doran
 Appleton book of short plays. Nicholson, K. \$2.50 Appleton
 Applied grammar. Burleson. 92 c. Allyn & B.
 Arabian nights' love tales. \$1.25 J. H. Sears
 Arabian nights, Tales from the. il. (Nelson's English ser.) 75 c.; \$1.50 Nelson
 Architectural rendering in wash. Magonigle, H. Van Buren. spec. \$3 Scribner
 Architecture, How to study. Caffin, C. \$4 Dodd, M.
 Arcturus adventure. Beebe, W. Putnam
 Aricie Brun. Henriot, E. \$2 Viking
 Ariel; life of Shelley. Maurois, A. \$3.50 Appleton
 Armstrong, Donald B. See Frankel, Lee K.
 Arnold, Matthew. Culture and anarchy. (Modern reader's ser.) 80 c. Macmillan
 Art, History of. Gardner, H. \$4 Harcourt
 Art in painting. Barnes, A. C. \$6 Harcourt
 Art of narration. Chase, M. E. \$2.50 F. S. Crofts
 Art of novel reading. Drew, E. A. \$2 Harcourt
 Art studies, v. 3. Harvard
 Arts of cheating, swindling and murder. Bulwer-Lytton, E. G. \$1.50 Arnold Co.
 Artzibashef, Michael. Sanine. \$2.50 Viking
 As you like it. Shakespeare, W. 50 c. Merrill
 Ashe of Rings. Butte, M. \$2.50 A. & C. Boni
 Ashley, Percy. From Waterloo to Sarajevo. \$3 Knopf
 Ashton, Mina Pearl. Story-book tales for little children. il. 70 c. Beckley-Cardy
 Asia, In a corner of. Clifford, Sir H. \$1.50 McBride
 Asia, Splendor of. Beck, L. A. \$2.50 Dodd, M.
 Asia, World revealed. Ridgway, A., comp. 75 c.; \$1.50 Nelson
 Aspinwall, Marguerite. See Janis, Elsie.
 Astronomy, Nature lover's; music of the spheres. \$5 Macmillan
 At Prior Park and other papers. Dobson, A. 80 c. Oxford
 At top of Tobin. Olmsted, S. \$2.50 Dial Pr.
 Auction bridge, Whys of. Raymond, H. I. \$2 Bobbs-M.
 Auction, Modern. Montgomery, Grace G. \$1.50 Scribner
 Australasia, World revealed—. Ridgway, A., comp. 75 c.; \$1.50 Nelson
 Automobile handbook. Homans, J. E. \$1 Sully
 Avenger, The. Sanders, C. W. \$2 G. Howard Watt
 Ayres, Rollin H. Measure of youth. 75 c. Methodist Bk. Con.
 Ayres, Ruby M. Man the woman loved. \$2 Doran
 Babcock, Bernie. The soul of Abe Lincoln. (Popular copyrights.) 75 c. Grosset & D.
 Babington, Percy L. Bibliography of the writings of John Addington Symonds. \$6.50 R. R. Bowker
 Baby. Schacherer, E., il. \$1.50; \$1.75 Laird
 Badaire. Précis de la littérature française. Heath
 Baikie, James. Egyptian papyri and papyrus hunting. il. \$4 (?) Revell
 Baikie, James. Wonder tales of the ancient world. \$2 Macmillan
 Bailey, John, ed. Shorter Boswell. (Nelson's English ser.) 75 c.; \$1.50 Nelson
 Bailey, Temple. Blue window. \$2 Penn
 Baird, Albert Craig. College readings on current problems. \$1.60 Houghton M.
 Baker, E. A. How to understand philosophy. (Modern readers' bookshelf) \$1.25 Doran
 Balch, Annie G. Good times at grandpa's. il. Newson
 Ballads and songs of the shanty boy. Rickaby, F. Harvard
 Balzac, Honoré de. Cromwell. 2 v. \$15 Princeton Univ.
 Bamsford, H. Ethical and religious value of the drama. \$2.50 Adelphi
 Banking through the ages. Hoggson, N. F. \$2.50 Dodd, M.
 Banks, Polan. Black ivory. \$2 (?) Harper
 Banks, William Augustus. Beyond the Rockies. (Contemporary poets.) \$1.50 Dorrance
 Bar, Association of, lectures, 1921-1922. \$3.50 Macmillan
 Barbellion, W. N. P. Journal of a disappointed man. \$2; \$2.50 Doran
 Barber, Harry C. Everyday algebra for the ninth school year. \$1.24 Houghton M.
 Barber, Joseph H. Budgeting to the business cycle. \$1.25 Ronald
 Barbour, Ralph Henry. Let's go to Florida. \$2 Dodd, M.
 Barbour, Ralph Henry. Winning year. \$1.75 Appleton
 Barclay, Wade C. Organization and administration of the adult department. 60 c. Caxton
 Bardelys the magnificent. Sabatini, R. 75 c. Grosset & D.
 Barnes, Albert C. Art in painting. \$6 Harcourt
 Barnes-Grundy, Mabel. Sleeping dogs. \$2 Stokes
 Barrett, Richmond Brooks. Enemy's gates. \$2 Liveright
 Bascom chest. Loomis, A. F. \$1.75 Century
 Baseless fabric. Simpson, H. \$2.50 Knopf
 Battle to the weak. Vaughan, H. \$2 (?) Harper
 Battles by sea. Chatterton, E. K. \$2.50 Macmillan
 Battling the criminal. Child, R. W. \$2.50 Doubleday
 Beachley, Elizabeth. Without the cross. \$1.75 Dorrance

- Beck, L. Adams. New eds. Key of dreams—
Perfume of the rainbow—Treasure of Ho—
Ninth vibration—Way of stars. ea. \$2.50
Dodd, M.
- Beck, L. Adams. Spondor of Asia. \$2.50
Dodd, M.
- Bedford-Jones, H. Rodomont. Putman
- Beebe, William. Arcturus adventure. Putnam
- Beeding, Francis. The little white hag. \$2
Little, B.
- Beef, Cattle. Snapp. \$4 Wiley
- Bellamy case. Hay, J., jr. 75 c. Grosset & D.
- Bellerby, J. R. Monetary stability. \$2.50
Macmillan
- Belloc, Hilaire. On nothing and kindred sub-
jects. New ed. \$2 Dutton
- Beman, Lamar T. Federal control and sale
of firearms. H. W. Wilson
- Bench and dock. Kingston, C. \$3.50
Brentano's
- Benner, Claude L. Federal intermediate credit
system. \$2.50 Macmillan
- Bennett, Arnold. Things that have interested
me. (Third series.) \$2.50 Doran
- Bennett, A. R. London and Londoners in the
50's and 60's. il. \$5 Adelphi
- Benson, E. F. Rex. \$2 Doran
- Benton, Alva H. Introduction to the market-
ing of farm products. A. W. Shaw
- Beresford, John. Godfather of Downing
Street—Sir George Downing, 1623-1684. il.
\$5 Houghton M.
- Bernstein, Herman. Road to peace.
Frank-Maurice
- Berwick, Duke of. Douglas, Lord A. \$2
Knopf
- Best poems of 1925. Moulton, T., ed. \$2
Harcourt
- Best short stories of 1925. O'Brien, E. J., ed.
\$2.50 Small, M.
- Bethlehem Publishers. Outline of Christian-
ity. v. 1 (others vs. to follow monthly) ea.
\$5; set, \$25 Dodd, M.
- Better health for little Americans. Lawson,
E. W. 70 c. Beckley-Cardy
- Beverly of Graustark. McCutcheon, G. B.
75 c. Grosset & D.
- Beyond the Rockies. Banks, W. A. \$1.50
Dorrance
- Bianco, Margery Williams. Apple tree. \$2
Doran
- Bible status of women. Star, L. A. \$2 (?)
Revell
- Bible talks to boys. Cuthbertson, D. 75 c.
Blessing
- Bibliographies of modern authors. Stonehill,
C. A. \$6 R. R. Bowker
- Bibliography of English language and litera-
ture, 1924, Annual. Paues, A. C. \$2
R. R. Bowker
- Bibliography of the writings of John Adding-
ton Symonds. Babington, P. L. \$6.50
R. R. Bowker
- Big house of Inver. Somerville, E. O. E. \$2
Doubleday
- Biggers, Earl Derr. Fifty candles. \$1
Bobbs-M.
- Biggers, Earl Derr. Seven keys to Baldpate.
(Popular copyrights.) 75 c. Grosset & D.
- Bimbo the pirate, Tarkington, B. 50 c.
Appleton
- Bindloss, Harold. Pine Creek Ranch. \$2
Stokes
- Birmingham, George A. Lady of the abbey.
\$2 Bobbs-M.
- Bishop, Farnham and Brodeur, Arthur Gil-
christ. The altar of the legion. il. \$2
Little, B.
- Bishop, Phyllis M. English story in prose.
(Nelson's English ser.) 75 c.; \$1.50 Nelson
- Bishop, Phyllis M., comp. and ed. English
story in verse. (Nelson's English ser.)
75 c.; \$1.50 Nelson
- Bittern Point. MacFadyen, V. \$2
A. & C. Boni
- Bituminous coal, Case of. Hamilton, W. H.
\$2.50 Macmillan
- Black and blue. Cohen, O. R. \$2 Little, B.
- Black arrow. See American home classics.
- Black harvest. Wylie, I. A. R. \$2.50 Doran
- Black ivory. Banks, P. \$2 (?) Harper
- Black stamp. Scott, W. \$2 Macrae-Smith
- Black thunder. Bower, B. M. \$2 Little, B.
- Black Valley. Weaver, R. \$2 Viking
- Blackall, Robert H., and Parke, F. H. Up-
to-date air brake catechism. New ed. \$4
Henley
- Blake, C. F. Poems from old Champoege.
(Contemporary poets.) \$1.75 Dorrance
- Blake, Gladys. Old king's treasure. \$1.75
Appleton
- Blakeman, Wilbert C. Outlooks on God. \$1
Abingdon
- Blind goddess. Train, A. \$2 Scribner
- Blue jade lib. ea. \$3 Knopf
- New titles: Roberts, M. Rachel Marr—
Letters of Abelard and Heloise.
- Blue window. Bailey, T. \$2 Penn
- Blues. Handy, W. C., ed. \$2.50
A. & C. Boni
- Blunt, A. W. F. Epistle of Paul to the Gala-
tians. il. \$1.25 Oxford
- Boas, Guy. Tennyson and Browning. (Nel-
son's English ser.) 75 c.; \$1.50 Nelson
- Boas, Guy. Wordsworth and Coleridge.
(Nelson's English ser.) 75 c.; \$1.50 Nelson
- Bok, Edward W. Dollars only. \$1.75 (?)
Scribner
- Bond, Beverley W., jr. Correspondence of
John Cleves, founder of the Miami purchase.
\$2.50 Macmillan
- Bonns, Edward, and Garrier, C. E. Putting
it over. \$3.50 Siebel
- Boraas, Julius, and Selke, George A. Rural
school administration and supervision.
Heath
- Borden, Mary. Jericho sands. \$2.50 Knopf
- Borden, R. C., and Busse, A. C. Speech cor-
rection. \$3 F. S. Crofts
- Bornier. La fille de Roland. New ed. 80 c.
Heath
- Boston, Napoleon L. See Anders, James M.
- Boswell. Life of Johnson. il. 3 v. \$10
Dutton

- Boswell, Shorter. Bailey, J., ed. 75 c.; \$1.50
Nelson
- Botsford. *See* Rice.
- Bower, B. M. Black thunder. \$2 Little, B.
- Boyd, Charles Arthur. The singers of Judah's hills. il. \$1.25 Revell
- Boyd, William Kenneth. Story of Durham. \$3 Duke Univ. Press
- Bradford, Gamaliel. Naturalist of souls. New ed. \$3.50 Houghton M.
- Bradley, A. G. In praise of North Wales. il. \$5 Houghton M.
- Bradley, Williard King. Inside secrets of photoplay writing. \$2 Funk & W.
- Branch banking investion. Collins, C. W. \$1.75 Macmillan
- Brandon, John G. Young love. \$2 Brentano's
- Brangwyn, Frank. Book of bridges. New ed. \$10 Dodd, M.
- Brazilian mystic. Graham, R. B. C. \$4 Dial Pr.
- Breed and Hosmer. Surveying. v. 2. 3rd ed. \$3.50 Wiley
- Bridges, Book of. Brangwyn, F. \$10 Dodd, M.
- Briggs, Clare. How to draw cartoons. \$2 (?) Harper
- Brinckloe, William Draper. Small home. \$2.50 McBride
- Broadway translations. *See* Wright, F. A.
- Brock, Lynn. Colonel Gore's second case. \$2 Harper
- Brodeur, A. G. *See* Bishop, F.
- Brontë, Emily. Wuthering heights. 95 c. Modern Lib.
- Bronze hand. Wells, C. \$2 Lippincott
- Brown, Joseph Epes. Critical opinions of Samuel Johnson. \$7.50 Princeton Univ.
- Brownie. Chaffee, A. \$1.50 M. Bradley
- Browning, Tennyson and. Boas, G. 75 c. \$1.50 Nelson
- Bryden, Dean. Palmistry for pleasure. \$1 Sully
- Buchan, John. Man and the book—. Sir Walter Scott. (Nelson's English ser.) 75 c.; \$1.50 Nelson
- Budgeting to the business cycle. Barber, J. H. \$1.25 Ronald
- Builders, The. Holmes, R. S. \$2 (?) Marshall Jones
- Bulwer-Lytton, Edward George Earle Lytton, and others. Arts of cheating, swindling and murder. (Wayside lib.) \$1.50 Arnold Co.
- Bunch for the bairns. Wilson, D. \$1.25 Blessing
- Bunyan (Paul). Shephard, E. \$2 Harcourt
- Buried rubies. Jepson, E. \$2 Siebel
- Burleson. Applied grammar. 92 c. Allyn & B.
- Burning bush. Louismet, D. S. \$2 Kenedy
- Burrell, David James. The golden parable. \$1.25 Revell
- Burrows, H. L. *See* Wood, L. S.
- Bursch, J. R. *See* Almack, J. C.
- Burton, Rev. Harold. Life of St. Francis De Sales. 2 v. ea. \$6 Kenedy
- Burton, Margaret E. Star-promise. \$1.50 Womans Press
- Burton, Sir Richard. The Kasidah. \$2.50 Brentano's
- Busch, Bonnie. Eager vines. W. J. Watt
- Business correspondence handbook. Picken, J. H. A. W. Shaw
- Business, Introduction to. Maynard, H. H. Ronald
- Business organization and management. Dutton, H. P. \$6 A. W. Shaw
- Business problems, Investigation of. Eigel-berner, J. A. W. Shaw
- Business, Social control of. Clark, J. M. \$3 (?) Univ. of Chicago
- Busse, A. C. *See* Border, R. C.
- Bustamante, Antonio Sanchez de. World court. \$3 Macmillan
- Buster. White, W. P. \$2 Little, B.
- Butler, Rev. Alban. Lives of the saints. Ed. by Rev. Herbert Thurston. 12 v. v. 1, \$2.50 Kenedy
- Butte, Mary. Ashe of Rings. \$2.50 A. & C. Boni
- Byron, a conflict. Drinkwater, J. \$5 Doran
- Cabot, Richard C. Facts on the heart. il. Saunders
- Cadman. Imagination and religion. \$1.50 (?) Macmillan
- Cadoux. Gospel that Jesus preached. \$2 (?) Macmillan
- Caffin, Charles. How to study architecture. New ed. \$4 Dodd, M.
- Calderon. Three plays. Heath
- California. Under the sky in. Saunders, C. F. \$3 McBride
- Callahans and the Murphys. Norris, K. 75 c. Burt
- Came the blind fury. Escholier, R. \$2 Dodd, M.
- Campagnac, E. T. Education. \$1.50 Pitman
- Campe. Robinson der Jungere. New ed. Heath
- Cane, Melville. January garden. \$1.75 Harcourt
- Canfield, Dorothy. The home maker. (Popular copyrights.) 75 c. Grosset & D.
- Canning wonder. Machen, A. \$3.50 Knopf
- Cardigan. Chambers, R. W. 75 c. Burt
- Careers for women. Filene, C. \$2 Houghton M.
- Carib gold. Clark, E. H. \$2 Bobbs-M.
- Carman, Bliss. Far horizons. \$1.25 Small, M.
- Carns, Marie L., and Elmore, E. Educational story plays and class room games. il. \$2 (?) A. S. Barnes
- Carpenter, William Seal. Democracy and representation. \$1.50 Princeton Univ.
- Carrier, C. E. *See* Bonns, Edward.
- Carroll, Lewis. Alice's adventures in Wonderland. With Bruno's revenge. il. (Nelson's English ser.) 75 c.; \$1.50 Nelson
- Carter, Huntley. New spirit in the European theatre. \$7.50 Doran
- Cassel, Gustav. Fundamental thoughts in economics. \$1.25 Harcourt
- Castle, William R., jr. Hawaii. New ed. \$2 Dodd, M.

- Casual commentary. Macaulay, R. \$2
Liveright
- Cathedral cities of England and Wales.
Wade, J. H. \$2.50 McBride
- Cathedrals and abbey churches of England.
Aldin, C. \$10 Nelson
- Catholic poets, Anthology of. Leslie, S.
\$2.50 Macmillan
- Cauffman, Stanley Hart. Ghost of Gallows
Hill. \$2 Penn
- Century of excavation in Palestine. Macalister,
R. A. S. \$4 (?) Revell
- C. P. A. law questions and answers. Teevan,
J. C. \$1.25 Ronald
- Cervantes. See Standard lib. of fiction.
- Chaffee, Allen. Brownie. il. \$1.50
M. Bradley
- Chamberlain, G. A. Lost. Putnam
- Chambers, Robert W. Cardigan. (Copyright
fiction) 75 c. Burt
- Channels of English literature. See Walker,
H.
- Character and other essays. See Royal Blue
library; American home classics.
- Charnwood, Lord. According to Saint John.
\$3.50 Little, B.
- Chase, Mary Ellen and del Plaine, Frances K.
The art of narration. \$2.50 F. S. Crofts
- Chatterton, E. Keble. Battles by sea. \$2.50
Macmillan
- Chatterton, E. Keble. Whales and whaling.
\$4.50 Lippincott
- Chesterton, G. K. William Cobbett. \$2
Dodd, M.
- Child, Richard Washburn. Battling the crim-
inal. \$2.50 Doubleday
- Childe, Crispin. Espeshill Lem. \$1.25
McDevitt-Wilson
- China, and the most-favored-nation clause.
Sze, T.-Y. Revell
- China chats. Helmer, F. F. \$1
Sunday School Times
- China, Handbook of. Crow, C. \$2 Dodd, M.
- China sees red, Why. Weale, P. \$3
Dodd, M.
- Chisolm, Louey. In fairy land. il. \$1.50
Nelson
- Chisolm, Louey. Enchanted land. il. \$1.50
Nelson
- Chisolm, Louey, and Steedman, Amy. Stair-
case of stories. il. \$3.50 Nelson
- Christ Church. Washburn, L. C. \$4
Macrae-Smith
- Christ in man-making. Horne, H. H. 50 c.
Abingdon
- Christ, Life of. Jones, R. M. 50 c. A. L. A.
- Christ, Life of (Spanish). Hill, W. B.
Cokesbury
- Christ of the Indian Road. Jones, E. S. \$1
Abingdon
- Christ, Short life of. McDonough, M. V. 15 c.
Benziger Bros.
- Christian art, Genesis of. O'Hagan. \$1.50 (?)
Macmillan
- Christian ethics. Roop, H. U. \$3 (?)
Revell
- Christian literature, Outline of the history of.
Hurst. \$4 Macmillan
- Christian Scientist. Testimony of a former.
25 c. Sunday School Times
- Christianity, First age of. Scott. \$1.50 (?)
Macmillan
- Christianity, Fundamental. Patton \$2 (?)
Macmillan
- Christianity, Outline of. Bethlehem Publish-
ers. v. I. \$5; (other vs. to follow monthly)
set \$25 Dodd, M.
- Christianity, Progressive. Vrooman. \$2.50 (?)
Macmillan
- Christianity, Survival value of. Mecklin, J. M.
\$2.75 Harcourt
- Christian's personal religion. Craig, C. T.
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- Weitenkampff, Frank.** Famous prints. spec. \$25 Scribner
Welby, T. Earle. Arthur Symons. \$2.50 Adelphi
Welfare work in industry. Kelly, E. T. \$1.50 Pitman
Well tempered musician. Toye, F. \$2.50 Knopf
Wells, Carolyn. Book of American limericks. Putnam
Wells, Carolyn. Bronze hand. \$2 Lippincott
Wells, H. G. New outline of history (to be published periodically in 24 pts. pap.) ea. 50 c. Macmillan
Wells, Webster and Hart, Walter W. Modern plane geometry. Heath
Wells, Webster and Hart, Walter W. Key to modern algebra; elementary course for regents schools; second course. Heath
Wentworth, Patricia. Dower House mystery. \$2 Small, M.
Werck, Alfred. Stained glass. \$2.50 Adelphi
Wesley on religious education. Prince, J. W. \$1.50 Methodist Bk. Con.
Western railroads, Story of. Riegel, R. E. \$2.50 Macmillan
Whales and whaling. Chatterton, E. K. \$4.50 Lippincott
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Whall, W. B. Romance of navigation. il. \$5 McBride
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What my religion means to me. Guest, E. A. 75 c. Reilly & L.
What you want to say and how to say it in Spanish, Italian, French, German. Hernan, W. J. ea. 35 c. Macrae-Smith
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White, Stewart Edward. Tillicum. \$2 Doubleday
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White horseman. Stanton, C. W. J. Watt
Whitechurch, Victor L. Dean and Jecinora. \$2 Duffield
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Wilde (Oscar) from Purgatory. Smith, Mrs. T. \$2 (?) Holt
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Williams, J. B. A guide to the printed materials for English social and economic history, 1750-1850. 2 v. \$10 Columbia Univ.
Williams, Jesse Lynch. Lovely lady. \$2 (?) Scribner
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- You can learn to teach. Slattery, M. \$1.35 Congregational Pub.
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- Young, F. S. H. Pearls from the Pacific. il. \$2.50 Blessing
- Young, George. Constantinople. \$5 Doran
- Young, Gordon Ray. Days of '49. \$2 Doran
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- Young people's projects: 6 programs. Shaver, E. L. ea. 50 c. Univ. of Chicago
- Young, Science of keeping. McCann, A. \$3 Doran
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Adair's Book Store, 1760 Champa St., Denver, Col.
 Cicero's Orations On the Nature of the Gods; Divination, Fate, Laws, A Republic, Consulship, trans. by C. D. Yonge.
 The Oration on Academics De Finibus and Tusculan Questions by Yonge.

Alcove Bk. Shop, 936 Broadway, San Diego, Cal.
 Woman's Bible, vol. 2 or complete.

Amer. Bapt. Pub. Soc., 1107 McGee, Kansas City, Mo.
 Jamison's Sacred & Legendary Art.
 Jamison's Legends of Madonna.

A. S. Arnold, Metuchen, N. J.

Books on Ancient Egypt, Hieroglyphs, Arts, etc.

J. Baer & Co., Frankfurt a. M., Hochstrasse 6, Ger.
 Brüner, Kathol. Kirchengesch. Quincy's, Chic., 1887.
 Oertel, Lectures on Language, 1901.
 Adams, J. Q., Works.

Fiske, Lucilius & Homer.
 Titcoms, A County Library & the Book Wagon, 1909.
 Transactions of Americ. Philological Assoc., set.
 United States Cat. Supplem. for 191-1920.
 Zeitlin, Megillat Taanit as Source for Jewish Chronol.

Medical Record, vols. 102-105.

W. M. Bains, 1713 Chestnut St., Philadelphia, Pa.
 Mearns, Vinegar Saint, Penn Pub. Co.

Baird & Crips, Lebanon, Tenn.

Sets, Parsons On Contracts, vols. 1, 2, 3, 6th to 9th eds.

G. A. Baker & Co., 247 Park Ave., New York
 Brown, W. H., Portrait Gallery of Distinguished American Citizens, Hartford, 1845.

N. J. Bartlett & Co., 37 Cornhill, Boston, Mass.
 Nicolay & Hay, Letters and Speeches of Lincoln, 2 vols.

De Tornos, Spanish-English Grammar.
 Gobineau, Renaissance.

Beach's B'shop, 418 N. Meridian St., Indianapolis
 Complete Works of Voltaire, good print.

Beach's—Continued

Witchery of Archery, Thompson.
 Where the Blue Begins, 1st ed., Rackham il.
 Kathleen, Morley, 1st ed.
 Story Teller's Story; Winesburg; Windy McPherson's Son, all 1st eds., Anderson.
 Books about Andrew Jackson and his period.

C. P. Bensinger Cable Code Book Co., 19 Whitehall St., New York

Schofield's General Telegraph A B C 5th Improved.
 Peterson, Banking Sampler's Code.
 Western Union, Lieber 5-Letter Codes.
 Any American-Foreign Language Code.

A. F. Bird, 22 Bedford St., London, W.C.2, England
 Reitz, Catalog of Early Chinese Pottery & Sculpture.
 Whitney, Bonnieborough; Odd & Even.

The Book League, 47 W. 42nd St., New York
 Sex in Psychoanalysis, Ferenczi.
 Christianity, Hannay.

Bookshop, 212 W. 3rd St., Davenport, Ia.
 Yale Book of Students Verse 1910-1919.

Bookshop, Glass Block Store, Duluth, Minn.
 Something of Men I Have Known, Adlai E. Stevenson.

Booke Shop, 4 Market Sq., Providence, R. I.
 Sailing Ships of New England.
 Huxley, Leda.
 Johnny Cake Papers.
 Life and Letters of Page, 1st ed.

R. R. Bowker Co., 62 W. 45th St., New York
 Am. Library Annual, 1917-1918.
 Am. Library Directory, 1923.
 Must be in good condition.

Brandt & Brandt, 101 Park Ave., New York
 Real Detective Tales, March, 1925, issue.
 Siege of the Seven Sutors, Meredith Nicholson.

Brentano's, 218 S. Wabash Ave., Chicago
 Abraham Lincoln, His Book, facsimile pub., 1907, 6 copies.
 Darkness & Dawn, England.
 Efficient Railway Operation, Haines.

BOOKS WANTED—Continued

Brentano's, Chic.—Continued

Set Bradys Photo, Hist. Civil War.
 Story of Wild West, W. F. Cody.
 Sketches of a Tour to the Lakes and Customs
 Chippewa Indians, pub. Balto., 1827.
 A Pond with Weeds, Pertwee.
 Arboreal Man, Woods.
 Extinct Monsters, Hutchinson.
 Siwash College Stories, Fitch.

Brentano's, 1 W. 47th St., New York

Audubon's Quadrupeds, 1st octavo ed.
 Bazin's The Nun.
 O. Henry's Works, ed. de luxe.
 Marshall's Life of Washington.

Brick Row Bk. Shop, 104 High, New Haven, Conn.
 History of the Town of Wolcott, Orcutt.
 Correspondence of Leigh Hunt, pub. Smith Elder,
 1862.

Captain Sard, Captain Penn, L. Hunt, pub. Knight,
 Lond., 1835.
 Lord Bryon and Some of His Contemporaries, Leigh
 Hunt, pub. H. Colburn, 1825, 1st or 2nd ed.
 Some Lamb and Browning Letters to Leigh Hunt,
 by L. A. Brewer, pub. at Cedar Rapids, Ia., 1824.

Brick Row Bk. Shop, 30 Broad St., New York
 Johnson, Bibliography of Mark Twain.
 Haggard, War of Spirits; Lady of Blossholme, any
 eds.
 Yeats, Plays and Controversies, 1st ed.

Bridgman & Lyman, 108 Main, Northampton, Mass.
 Roscher, The Spanish Colonial System.
 Ober, Pizarro and the Conquest of Peru.
 Field and Stream.
 Encyclopedia Britannica, 11th ed.
 Wieses, Natural Value.

Hubert R. Brown, 70 Fifth Ave., New York

Onderdonk, H., Jr., Documents and Letters Intended
 to Illustrate the Revolutionary Incidents of Queens
 County, Leavitt Grow, 1846.
 Onderdonk, H., Jr., Olden Times in Queens County.

Burrows Bros. Co., 633 Euclid Ave., Cleveland, O.
 Late Mrs. Null, by Frank R. Stocton.
 The Son of Porthus, Dumas.

Cadmus Bk. Shop, 312 W. 34th St., New York
 Bronson, Domestic Manufacturers Assistant and
 Family Directory in the Arts of weaving and
 Dyeing.

C. N. Caspar Co., 454 E. Water St., Milwaukee, Wis.
 Wilson, Emphatic Diaglott.
 Libbie, Madeline's Lovers.
 Martindell, Diary of a Bride.
 Nat. Geog. Mag., 1907 to 1911, odd nos.
 Century Dictionary, last ed.
 U. S. Cavalry Drill Book, 1916.
 Amundsen, Northwest Passage, 2 vols.

W. G. Chapman, 118 N. La Salle St., Chicago
 Endicott, Carolyn of the Corners.

Chelsea Bk. Shop, 365 W. 15th St., New York
 New York City items, books or prints, quote any-
 thing any time.
 Edgar Fawcett, anything by.
 Edgar Saltus, anything by.

A. H. Clark Co., 4027 Prospect Ave., Cleveland, O.
 Educational Method, Jl., Oct., 1921.
 Educational Psychology, Jl., Feb., 1922.
 Educational Review, Jan. and March, 1921; Feb.
 1922, Jan., 1923, Jan., 1924.
 Elementary School Jl., Jan. March, April, 1920, Jan.,
 1921.
 Educational Admin. and Supervision, Sept., 1920.
 School Review, Nov., 1918.
 Teachers College Record, Jan., 1919, Mar., 1921.
 Hunt's Merchants Mag., vols. 44, 46-63; also vol.
 38 to end.
 Dall, Alaska and Its Resources.
 New York Tribune, 1852-1862, any runs or issues.
 Weiser, Regina, German Captive.

A. H. Clark—Continued

Pennsylvania Archives, ed. by Linn and Egle, 1st
 ser., 12 vols.
 Walton, Conrad Weiser and Indian Policy of Colo-
 nial Penna.
 McKnight, Capt. Jack, The Scout; Old Fort Du-
 quesne; Simon Girty.
 Caird, Essays in Literature, 1909.
 O'Brien, Story of the Sun.
 Egerton, England in Far East.
 Dunn, Massacres of Mts.
 Gass, Voy. & Travels, Pitts., 1807, and Lond., 1808.
 Nevada Hist. with Biog. Sketches, etc., 1881.
 Liancourt, Travels, 2 vols., 1799.
 Rumsey, Treatise on Application of Steam, 1788.
 Mass. Hist. Soc. Coll., ser. 4, vols. 6 and 7.
 Staehlin, New Northern Archipelago, 1774.
 Scott, Cathedral Builders.
 Van Rensselaer, Early Amer. Bottles and Flasks.
 Wilson, Hist. of Pa. R. R. Co., 2 vols.
 Josselyn, New England's Rarities Discovered.

J. Clark, 1003 E. Jackson St., Orlando, Fla.

Illinois Hist. Soc. Trans., 1900 and 1901.
 Isham, History of American Painting.
 James, Henry, Views and Reviews.
 Johnson, A., Stephen A. Douglas.
 Libby, Geographical Distribution of the Vote of the
 13 States on the Federal Consitution.
 Library Journal, vols. 1-20, any or all.
 Mason, Life of Jas. A. Garfield, 1881.
 Maeder, The Dream Problem.
 Martin, History of Franklin County, Ohio.
 Monroe, Jas., Writings, ed. by Hamilton.
 Pinkerton, Wm. John, His Personal Record; Stories
 of Railroad Life, Kansas City, 1904.
 Priestley, Antarctic Adventures.

Cole Bk. & Art Co., 123 Whitehall St., Atlanta, Ga.
 The Writings of Hugh Swinton Legare.
 The Battle of Waterloo.
 Miscellany by Thos. E. Watson.

College Bk. Store, Lincoln, Neb.

Bemis, Jay Treaty.
 McClure, Our Presidents & How We Make Them.
 Rashdall, History of Modern Universities.
 Boone, History of Education in Indiana.
 Hubbard, Little Journeys.

Columbia University, Library, New York

Carlyle, A., New Letters and Memorials of Jane
 Welsh Carlyle, J. Lane.
 Schmidt, J. C., The Ego and His Own, E. C.
 Walker, N. Y.

Cornell Co-op. Soc., Barnes Hall, Ithaca, N. Y.

Kenneth MacGowan, The Theatre of Tomorrow, pub.
 Boni & Liveright.

Corner Bookstore, Ithaca, N. Y.

Cotton Mather, the Puritan Priest, Barrett Wendall,
 Scribner, 1891.
 Literary History of the American Revolution, 1763-
 1783, Moses Coit Tyler, Putnam, 1897.
 Theodore Roosevelt as a Citizen, Jacob N. Riis,
 Macmillan, 1904.

Denholm & McKay Co., Bk. Dept., Worcester, Mass.
 Tangles, Margaret Cameron.

L. S. Donaldson Co., Minneapolis, Minn.

Elfie and the Katydid, Francis V. Austin, pub. by
 Merriam Co., 1895.

Doubleday, Page & Co., Garden City, N. Y.

Flying for America, James R. McConnell.
 He Knew Lincoln, Ida M. Tarbell.
 The Reptile Book, Raymond L. Ditmars.
 Memorial ed. of the Writings of Henry George.

E. P. Dutton & Co., 681 5th Ave., New York

Dallas, Recollections of the Life of Lord Byron,
 1824.
 Keppel, Christmas in Art.
 Miles, Christmas in Ritual and Tradition.
 New York Telephone Book, 1876, 1st publication.
 Van Brunt, H., Greek Lines.

Eau Claire Bk. & Stationery Co., Eau Claire, Wis.
 Mrs. Owen's Cook Book.

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Practical Book of Outdoor Rose Growing, Geo. Thomas, de luxe ed. preferred.
Wilderness, Kent, 1st ed.

E. Farnsworth's Bk. Shop, Colorado Springs, Col.
Dr. Robert Jones, Injuries to the Joints, pub. Hodder & Stoughton.
Benson, Stella, This is the End.

G. Fock, Leipzig, Germany
Gas Power, compl. set.
Proceedings of Ohio Gas Light Assoc. Annual Meetings.
Weekly Statist. Sugar Trade Journal, 1842 to 1924.
Am. Jl. of Dermatology, vols. 1 to 16 and single vols.
Modern Philology, vols. 4, 5.
Astrophysical Jl., set and single vols.
Am. Jl. of Botany, vols. 1, 3, 4.
Jl. of Pharmacology, set.
Jl. of comp. Neurology, vols. 1 to 14, 15, 26, 27.
Genetics, vol. 1, nos. 1, 2, vol. 5, nos. 2, 3.
Vhem. Abstracts, vols. 1 & 1907 to 1924.
Jl. of the Am. Chem. Soc., set.
Jl. of Biological Chemistry, vols. 11 to 17.

Fowler Bros., 747 S. Broadway, Los Angeles, Cal.
Lady Burtons Life of Her Husband.

Gammel's Book Store, Austin, Tex.
Fox, Book of Martyrs.

Edwin S. Gorham, 11 W. 45th St., New York
Commentaries on the Gospels by Dean Brington, 1860.

Gotham Book Mart, 51 W. 47th St., New York
Mallock, New Republic.

Grant's Book Shop, 127 Genesee St., Utica, N. Y.
Peter by the Fireside, Presby. Bd. Pub.
Short, North Americans of Antiquity, Harper.

Harvard Coop. Soc., Harvard Sq., Cambridge, Mass.
Robert de la Condarine, The Double Gardens.
R. S. Hichens, The Green Carnation.
History of Philosophy, Neberweg, both vols.
Showerman, Eternal Rome.

N. W. Henley Pub. Co., 2 W. 45th St., New York
Tristram Shandy by Laurence Stern.
Sentimental Journey, Laurence Stern.

B. Herder Bk. Co., 15 S. Broadway, St. Louis, Mo.
Schwickerath, Jesuit Education.
Harper, Metaphysics of the School.
Preston, Gethsemani.

Hechschild, Kohn Co., Baltimore, Md.
Twelve Naval Captains, Seawell.
North American Birds Eggs, Reed.
Old Pewter, Brass, Copper and Sheffield Plate, Moore.
John Burt, Adams.
Cinderella Jane, Cooke.
Wall of Partition, Florence Barclay.

Paul Hunter, 401½ Church St., Nashville, Tenn.
New International Encyclopaedia, 2nd ed., 24 vols.
Encyclopaedia Britannica, large type ed.

H. R. Hunting Co., 29 Worthington, Springfield, Mass.
Whittier, Child Life (poetry).
Reynolds, Lonely Stronghold.
Whitman's Ride Thru Savage Lands, Nexon.
Dye, Conquest: True Story of Lewis and Clark.

Hyland's Old Book Store, 204 4th St., Portland, Ore.
The Christian Psalmist.
Encyclopaedia of Human Nature & Physiognomy, 1890, Prof. A. E. Hillis.
In Pastures New, Ade.

Hyland's—Continued

Boys in Blue, Haze, Treat Pub. Co.
Sarchedan, Longman.

Internat'l Art & Science Bk. Co., 35 Nassau St., N.Y.
Chemical, Medical, etc., periodicals in sets or vols.

G. W. Jacobs & Co., 1726 Chestnut St., Philadelphia
Conrad Weiser and the Indian Policy of Colonial Pennsylvania.

The Man Lloyd George, I. F. Morcrosson, pub. Lane.

E. W. Johnson, 362 W. 123rd St., New York
Life of Schiller, Thomas, Henry Holt.
Milton, any American items before 1860.
Annals of Sporting, vols. 5, 8, 9, 11.
Pirates, American naval, any old items.
Kipling, any good 1st eds.
Tortures, punishments, etc., any items.
N. Y. City, any good items.

Jones Bk. Store, 426 W. 6th St., Los Angeles, Cal.
The Last American, J. A. Mitchell, pub. Stokes.
2 La Parme Chartreuse by Stendel in the Blue Jade.
Spirit Eona's Legacy to the Wide Wide World, pub.
Sons Angel Order of Life.

Edw. P. Judd Co., New Haven, Conn.
Modern Missionaries, Walsh.

Kendrick-Bellamy Co., cor. 16th & Stout, Denver, Col.
The Celtic Temperament, Grierson.
The Humor of the Underman, Grierson.

Korner & Wood Co., 1512 Euclid Ave., Cleveland, O.
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Stephens, Women of the French Revolution.
Mrs. Jamisons, Memoirs of Early Italian Painters.
Montague, England to America, D., P.

Kroch's, 22 N. Michigan Blvd., Chicago
Richard Dehan, The Just Stewart; Mistress of Men.
Cammoeus Lusiad, Burton trans.
Song of Roland.
Blockner, A B C of Japanese Art.
Melville, Moby Dick, 1st ed.

Lamar & Barton, Nashville, Tenn.
A Course of Time, Pollock, new or second-hand.
Lamar & Barton, 5th and Grace Sts., Richmond, Va.
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Rollo in Cambridge.
Toadstools, Mushrooms, Fungi, Edible and Poisonous, McIlvaine and Macadam, Bobbs, Merrill.

Mrs. Leake's Shop, 78 Maiden Lane, Albany, N. Y.
Alabama Student, Osler.

W. U. Lewisson, 237 Berkeley St., Boston
Books and pamphlets relating to Geo. Washington.
N. Liebschutz, 226 W. Jefferson St., Louisville, Ky.
Wilcox, Poems of Passion.

B. Login & Son, 29 E. 21st St., New York
Chemical and Medical periodicals, sets and vols.
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Lord & Taylor Bk. Shop, 5th Ave. at 38th St., N. Y.
Pam, pub. Doran.

Loring, Short & Harmon, 474 Congress, Portland, Me.
Gunmaker of Moscow, Sylvanus Cobb.
Queen Lucia, Benson, Doran.

Lowman & Hanford Co., 616 1st Ave., Seattle, Wash.
Flamarion, Lumen.
Goldman, Social Significance of the Drama.
Jerome, John Ingerfield.
Story of the Phytion.

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Lowman & Hanford—Continued

Kildare, My Mamie Rose.
Letters of W. H. Page, vol. 1 & 2, 1st ed.
Susan McCormick, St. Ann's Ave. & Rae St., N. Y.
Mark Twain, Harper's Lib. ed., pub. 1903, single vols.

R. H. Macy & Co., Bk. Dept., New York

Graphology, Hugo J. Von Hagen, ed. 1921.
Marmor Bk. & Art Shop, 832 6th Ave., New York
Hans Christian Andersen, 1 vol. ill. by D. Walker,
Doubleday, 1914.
Lady Into Fox, Garnett, 1st English ed.

Matre & Co., 33 S. Wells St., Chicago

Irish Race Past and Present, Augustine J. Thebaudt,
S. J.

Medical Standard Bk. Co., 301 N. Charles, Baltimore
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Chatterbox, 1879.

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An Evening With Lincoln, pub. Cody School.
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Indians.
Keith, Ancestry of Benjamin Harrison, 1893.
Ladies Repository, vol. 1.
Lloyd, A Country Without Strikes.
Miles, Nelson A., Personal Recollections.
Price, A Summer in the Rockies, 1898.
Royal, W. L., Some Reminiscences, Neale.
Smith's Weekly Volume for 1845, or the Dec. 17,
1845, no.
Thrilling Narrative of the Minnesota Massacre,
Chicago, 1896.
Fowler, Bishop C. H., Patriotic Orations.

Norman, Remington Co., Baltimore, Md.

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Colby, Imaginary Obligations.
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Creighton, Memoir of Sir George Grey.

Osborne's Bk. Store, 923 State, Santa Barbara, Cal.
Historical Introduction to Studies Among the Se-
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Report of An Archaeological Tour in Mexico in 1881,
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First Families of Virginia, novel.
Filson Club Publication, no. 25.
History of Londonderry.
Harper's Magazine, Dec., 1912, and Nov., 1922.
Jones, C. C., Antiquities of the Southern Indians.
Moorehead, W. K., Prehistoric Implements; Stone Age in No. America.
Macfadden, Encyclopedia of Physical Culture, 6th ed.
Peabody Museum of Archaeology, 10th Annual Report.
Read, M. C., Archaeology of Ohio.
Rousseau, J. J., Heloise, with sequel.
Transactions of the Amer. Antiq. Soc., vol. 1.
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Transactions of the Illuminating Engineering Society, Feb., Mar., April, Oct., 1906; Jan., Mar., 1907; Jan., 1908.

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Dew, Essay on Slavery, Richmond, 1849; Review of Debates in Va. Legislature, 1833.
Elliott, Sinfulness of American Slavery, 1851.
Harper and others, Pro-slavery Argument.
Johnson, Bronze, Brimmer.
Leitch, Waggon and the Star, Brimmer.
Sawyer, Institutes of Slavery, Phila., '43 or '59.
Simms, Morals of Slavery, Charleston, 1837.
Walsh, Political Science of John Adams, 1915.

University of North Dakota Library, University, N. D.
A Virginia Farmer; Roman Farm Management: The Treatises of Cato and Varro Done into English with notes and modern instances, Macmillan, 1913.

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Boone, R. G., Education in Indiana, Appleton, 1892.

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Popular Magazine, Feb., 1907, vol. 7, Sept., vol. 9. Lippincott's Magazine, Nov., 1904, vol. 74.

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Gita, Sir Joseph Arnold, trans.

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Chambue, Economic Future of Mexico, N. Y., 1917.

Hardy, Diane and Her Friends, Boston, 1914.

Essays in American History, N. Y., Holt, 1910.

Siren, Leonardo da Vinci.

Fisher, Mediaeval Empire, 2 vols., 1898.

Wagh, Landscape Gardening, 1908.

Tompkins, Plan to Raise Capital for Manufacturing, 1900.

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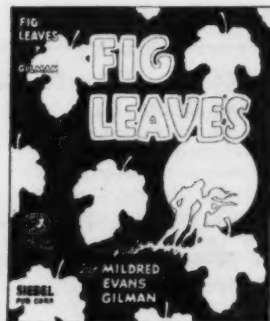
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Binder Board Survey Report

WE learn from Washington that the surveys recently completed by the Division of Simplified Practice of the Department of Commerce at the request of makers of binder board of the diversity of sizes and thicknesses of that product, have been presented to the Binder Board Association, and steps taken for the development of a Simplified Practice Recommendation, for five sizes.

The Association represents 85 to 90 per cent of the total production of binder board, and altho the industry has been in existence more than 100 years, this is the first time a scientific analysis has been made of the production, the needs and the sales.

The figures supplied to the Division, covering 1924, show that the gross turnover of the manufacturers was 1,000,000 bundles, or 25,000 tons. These were produced in 718 different sizes of sheets, varying by as little as $\frac{1}{4}$ th inch, and from 1 to 27 different thickness, making a grand total of 1,928 different items. The survey showed that 945 items of size and thickness were sold in individual lots of less than 100 bundles each, and that all of these amounted to less than 7 per cent of the sales. There were 790 items which were sold in lots of from 100 to 1,000

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bundles; and but 193 items which were sold in lots of over 1,000 bundles per annum. In only 17 items did the annual sales represent more than one per cent of the grand total for the year, the aggregate of these being 26 per cent of the annual sales.

When these figures were carefully studied, the manufacturers decided to recommend to the trade that but five sizes be made for stock, but in any thicknesses required. These will replace the 718 sizes now being made. The proposed reduction would be 99.3 per cent. The sizes selected include the following, as shown by their importance:

	Per Cent of 1924 Sales
20 x 30 inch, to include:	
20 x 30	4.04
20½ x 30½63
23 x 29, to include:	
22 x 28	4.47
22½ x 28½96
23 x 2980
26 x 32	7.56
26 x 38	4.34
34 x 44, to include:	
33 x 44	1.00
34 x 4444

Total for five classes 19.57

It was also decided by the manufacturers to include in their recommendation a provision that for the entire industry to make a size a "stock" size, the minimum annual consumption shall be 250 tons, in a single order or series of orders aggregating this amount, this volume being considered sufficient to hold down overhead costs and other items of expense to a point which warrants selling such a size as

"stock" or carrying it on hand.

Leigh Davey, of Davey Brothers, Jersey City, and O. M. Porter, of New York City, president and secretary, respectively, of the Binder Board Association, are canvassing jobbers and consumers regarding this tentative program. It is planned to ask the Division of Simplified Practice to call a general conference to act on the resulting recommendations in the early spring months.

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